OPERA AMERICA, INC.

FORM 990 COPY FOR PUBLIC INSPECTION

YEAR ENDED JUNE 30, 2021



TAX RETURN FILING INSTRUCTIONS

FORM 990

FOR THE YEAR ENDING

JUNE 30, 2021

PREPARED FOR:

OPERA AMERICA, INC. 330 SEVENTH AVENUE NEW YORK, NY 10001

PREPARED BY:

EISNER ADVISORY GROUP LLC 733 THIRD AVENUE NEW YORK, NY 10017-2703

EFILE FAX: 646-885-4434

EFILE EMAIL: CORPORATETAX@EISNERAMPER.COM

AMOUNT DUE OR REFUND:

NOT APPLICABLE

MAKE CHECK PAYABLE TO:

NOT APPLICABLE

MAIL TAX RETURN AND CHECK (IF APPLICABLE) TO:

NOT APPLICABLE

RETURN MUST BE MAILED ON OR BEFORE:

NOT APPLICABLE

SPECIAL INSTRUCTIONS:

THIS COPY OF THE RETURN IS PROVIDED ONLY FOR PUBLIC DISCLOSURE PURPOSES. ANY CONFIDENTIAL INFORMATION REGARDING LARGE DONORS HAS BEEN REMOVED.

CLIENT COPY

EXTENSION ATTACHED

PUBLIC DISCLOSURE COPY - STATE REGISTRATION NO. 21-28-71

Form **990**

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

Open to Public

Department of the Treasury Internal Revenue Service

► Go to www.irs.gov/Form990 for instructions and the latest information.

| <u>A</u> I | For the | 2020 calendar year, or tax year beginning JUL 1, 2020 and | ending J | UN 30, 2021 | |
|---------------|-----------------------|--|---------------|------------------------------|--------------------------------|
| | Check if applicabl | C Name of organization | | D Employer identifi | cation number |
| Г | Addre chang | | | | |
| | Name chang | | | 20-3520577 | |
| | Initial return | Number and street (or P.O. box if mail is not delivered to street address) | Room/suite | E Telephone numbe | r |
| | Final return | 330 SEVENTH AVENUE | | 212 796 - 86 | 20 |
| | termin ated | City or town, state or province, country, and ZIP or foreign postal code | | G Gross receipts \$ | 11,694,994. |
| | Amen | NEW YORK, NY 10001 | | H(a) Is this a group re | eturn |
| | Application | F Name and address of principal officer: MARC SCORCA | | for subordinates | ? Yes X No |
| | pendir | g 330 SEVENTH AVENUE, NEW YORK, NY 10001 | | H(b) Are all subordinates in | ncluded? Yes No |
| 1 | Tax-ex | empt status: X 501(c)(3) 501(c) () ◀ (insert no.) 4947(a)(1) c | or 527 | If "No," attach a | list. See instructions |
| <u>J</u> ' | Websi | e: > WWW.OPERAAMERICA.ORG | | H(c) Group exemption | n number |
| | | organization: X Corporation | L Year | of formation: 2005 | M State of legal domicile; NY |
| Pa | art I | Summary | | | |
| Ф | 1 | Briefly describe the organization's mission or most significant activities: TO SUPE | | CREATION, | |
| Governance | | PRESENTATION, AND ENJOYMENT OF OPERA THROUGH AN ARRAY OF PROC | | | |
| ern | 2 | Check this box if the organization discontinued its operations or dispos | | 1 | 1 |
| Š | 3 | Number of voting members of the governing body (Part VI, line 1a) | | | 41 |
| | | Number of independent voting members of the governing body (Part VI, line 1b) | | | 40 |
| <u>es</u> | 5 | Total number of individuals employed in calendar year 2020 (Part V, line 2a) | | | 41 |
| Activities & | 6 | Total number of volunteers (estimate if necessary) | | | 0 151 |
| Act | 7 a | Total unrelated business revenue from Part VIII, column (C), line 12 | | | 88,151. |
| | b | Net unrelated business taxable income from Form 990-T, Part I, line 11 | <u></u> | | 0. |
| | | Contributions and avanta (Dort VIII line 41) | | Prior Year 3,330,397. | Current Year 5,105,542. |
| ne | 8 | Contributions and grants (Part VIII, line 1h) | | 1,703,499. | 265,876. |
| Revenue | 9 | Program service revenue (Part VIII, line 2g) | | 654,551. | 917,327. |
| Be | 10 | Investment income (Part VIII, column (A), lines 3, 4, and 7d) | | 2,482. | 15,059. |
| | 1 | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | | 5,690,929. | 6,303,804. |
| | | Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) Grants and similar amounts paid (Part IX, column (A), lines 1-3) | | 1,063,118. | 1,123,414. |
| | 1 | D 51 11 5 1 (D 11)(1 (A) 11 4) | | 0. | 0. |
| | 45 | Benefits paid to or for members (Part IX, column (A), line 4) Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) | | 2,671,524. | 2,610,892. |
| ses | 162 | Professional fundraising fees (Part IX, column (A), line 11e) | | 0. | 0. |
| Expenses | h | Total fundraising expenses (Part IX, column (D), line 25) | | | |
| Ř | 17 | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) | | 2,693,549. | 2,075,867. |
| | | Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) | | 6,428,191. | 5,810,173. |
| | | Revenue less expenses. Subtract line 18 from line 12 | | -737,262. | 493,631. |
| | 3 | The state of the s | Be | ginning of Current Year | End of Year |
| ets | 20 | Total assets (Part X, line 16) | | 21,495,082. | 23,751,155. |
| Ass | 21 | Total liabilities (Part X, line 26) | | 5,184,847. | 5,258,019. |
| Net Assets or | 22 | Net assets or fund balances. Subtract line 21 from line 20 | | 16,310,235. | 18,493,136. |
| Pa | art II | Signature Block | | | |
| Und | ler pena | lties of perjury, I declare that I have examined this return, including accompanying schedules | and stateme | ents, and to the best of my | / knowledge and belief, it is |
| true | , correc | t, and complete. Declaration of preparer (other than officer) is based on all information of wh | ich preparer | has any knowledge. | |
| | | | | | |
| Sig | n | Signature of officer ELECTRONICALLY FILE | :ט ש | TH Date | |
| Her | е | MARC SCORCA, PRESIDENT & CEO | | | |
| | | Type or print name and title | CED\/ | GE Lau E | |
| | | Print/Type preparer's name | DEKV | | PTIN |
| Paid | | WILLIAM EPSTEIN | | self-employ | • |
| | parer | Firm's name EISNER ADVISORY GROUP LLC | | Firm's EIN ▶ | 87-1353108 |
| Use | Only | Firm's address 733 THIRD AVENUE | | D. 010 | 040 9700 |
| _ | | NEW YORK, NY 10017-2703 | | Phone no.212 | |
| Ma | y tne If | S discuss this return with the preparer shown above? See instructions | | | X Yes No |

Form **8868**

(Rev. January 2020)

Department of the Treasury Internal Revenue Service

Application for Automatic Extension of Time To File an **Exempt Organization Return**

File a separate application for each return. Go to www.irs.gov/Form8868 for the latest information. OMB No. 1545-0047

Electronic filing (e-file). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic

| iling of this | form, visit www.irs.gov/e-file-providers/e-file-f | or-charities | -and-non-profits. | | | | | | |
|--|--|--|--|-------------------------------------|------|--------------|-----------------|--|--|
| Automatic | 6-Month Extension of Time. Only subm | it original | (no copies needed). | | | | | | |
| • | ons required to file an income tax return othe orm 7004 to request an extension of time to f | | , - | O-C filers), partnerships, | RE | MICs, | , and trusts | | |
| Гуре ог | Name of exempt organization or other filer, see in | structions. | | Taxpayer identification nu | ımbe | r (TIN |) | | |
| orint | OPERA AMERICA, INC. | | | 20-352057 | 7 | | | | |
| ile by the lue date for | Number, street, and room or suite no. If a P.O. bo | x, see instruc | ctions. | | | | | | |
| iling your | 330 SEVENTH AVENUE | | | | | | | | |
| eturn. See nstructions. | City, town or post office, state, and ZIP code. For NEW YORK, NY 10001 | a foreign ad | dress, see instructions. | | | | | | |
| Enter the Re | eturn Code for the return that this application | is for (file | a separate application fo | or each return) | | | 0 1 | | |
| Application | | Return | Application | | | | Return | | |
| s For | F 000 F7 | Code | Is For | | | | Code | | |
| | r Form 990-EZ | 01 | Form 990-T (corporat | ion) | | | 07 | | |
| orm 990-B | | 02 | Form 1041-A | n individual) | | | 08 | | |
| orm 4720 Form 990-Pl | , | 03 | Form 4720 (other tha Form 5227 | n maividuai) | | | 10 | | |
| | (sec. 401(a) or 408(a) trust) | 05 | Form 6069 | | | | 11 | | |
| | (trust other than above) | 06 | Form 8870 | | | | 12 | | |
| Telephon If the orga If this is for | e No. ► 212 796-8620 anization does not have an office or place of or a Group Return, enter the organization's for e group, check this box e names and TINs of all members the extensions. | l business ir ur digit Gro f it is for pa | Fax No. ▶ 212 796 the United States, checoup Exemption Number (| ck this box | | If | | | |
| 1 I reque | est an automatic 6-month extension of time u | ntil | 05/16, 20 2 | $\frac{22}{2}$, to file the exempt | torg | janiza | ation return | | |
| 2 If the ta | calendar year 20 or tax year entered in line 1 is for less than 12 mchange in accounting period | <u>1</u> , 20 <u>2</u> 0 | o, and ending | 06/30_, eturn Final return | _ | 21 | | | |
| | application is for Forms 990-BL, 990-PF, 9 | 90-T, 4720 |), or 6069, enter the | tentative tax, less any | | | | | |
| | undable credits. See instructions. | | | | За | \$ | 0. | | |
| b If this | application is for Forms 990-PF, 990-T, | 4720, o | r 6069, enter any re | fundable credits and | | | | | |
| estimated tax payments made. Include any prior year overpayment allowed as a credit. 3b \$ | | | | | | | | | |
| | e due. Subtract line 3b from line 3a. Include | | ent with this form, if re- | quired, by using EFTPS | | | | | |
| | onic Federal Tax Payment System). See instru | | | | 3с | | 0. | | |
| Caution: If yo | u are going to make an electronic funds withdrawa | I (direct deb | it) with this Form 8868, se | e Form 8453-EO and Form | n 88 | 79-EO | for payment | | |
| nstructions. | | | | | | | | | |
| or Privacy A | Act and Paperwork Reduction Act Notice, see instr | uctions. | | | Forr | n 886 | 8 (Rev. 1-2020) | | |

| | 990 (2020) OPERA AMERICA, INC. | 20-3520577 | Page 2 |
|---------------|--|------------|------------|
| Par | t III Statement of Program Service Accomplishments | | |
| | Check if Schedule O contains a response or note to any line in this Part III | | Х |
| 1 | Briefly describe the organization's mission: SEE SCHEDULE 0 | | |
| | | | |
| | Did the organization undertake any significant program services during the year which were not listed on the | | |
| - | prior Form 990 or 990-EZ? | Y | es X No |
| • | If "Yes," describe these new services on Schedule O. | | es X No |
| 3 | Did the organization cease conducting, or make significant changes in how it conducts, any program services? If "Yes," describe these changes on Schedule O. | Y6 | es (A.) No |
| 4 | Describe the organization's program service accomplishments for each of its three largest program services, as m Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others revenue, if any, for each program service reported. | | |
| 4a | (Code:) (Expenses \$ 462,978. including grants of \$ 447,880.) (Revenue | - \$ | 0. |
| -iu | INNOVATIONS AND CIVIC PRACTICE - OPERA AMERICA'S AUDIENCE DEVELOPMENT | | |
| | PROGRAM SUPPORTS PROFESSIONAL COMPANY MEMBERS IN IMPLEMENTING | | |
| | INNOVATIVE PROJECTS IN OPERA'S MOST IMPORTANT AREAS OF PRACTICE, | | |
| | INCLUDING AUDIENCE EXPERIENCE, COMMUNITY CONNECTIONS AND ARTISTIC | | |
| | VITALITY. THE PROGRAM ENABLES COMPANIES TO INCREASE THEIR INVESTMENT IN | | |
| | EXPERIMENTATION AND INNOVATION, AND CONTRIBUTE TO FIELD-WIDE LEARNING. | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| 4b | (Code:) (Expenses \$ 1 , 321 , 851. including grants of \$ 0 .) (Revenue | e \$ | 76,623. |
| | NATIONAL OPERA CENTER - OPERA AMERICA'S NATIONAL OPERA CENTER IS A | | |
| | STATE-OF-THE-ART RENTAL FACILITY FOR THE OPERA COMMUNITY AND ALSO | | |
| | HOUSES THE ORGANIZATION'S ADMINISTRATIVE OFFICES. CUSTOM-BUILT TO | | |
| | RESPOND TO THE INDUSTRY'S NEED FOR SUITABLE AUDITION, REHEARSAL AND | | |
| | RECORDING FACILITIES, SPECIALLY EQUIPPED ROOMS FACILITATE CO-PRODUCTION | | |
| | MEETINGS, DESIGN PRESENTATIONS AND PROFESSIONAL DEVELOPMENT ACTIVITIES. | | |
| | AS WELL AS A WIDE RANGE OF ARTISTIC WORK - FROM PERFORMANCES TO | | |
| | READINGS OF NEW WORKS AND LECTURES. STATE-OF-THE-ART ELECTRONIC MEDIA | | |
| | TECHNOLOGY FOR STREAMING AND VIDEO CONFERENCE OVERCOMES THE BARRIER OF | | |
| | GEOGRAPHY FOR THIS WIDELY DISPERSED, YET HIGHLY COLLABORATIVE, | | |
| | INDUSTRY. | | |
| | | | |
| 40 | (Code:) (Expenses \$1,287,061. including grants of \$675,284.) (Revenue | <u> </u> | 0. |
| | ARTISTIC SERVICES - REPERTOIRE DEVELOPMENT GRANTS, OPERA DISCOVERY AND | | , |
| | COMMISSIONING GRANTS FOR WOMEN COMPOSERS, OPERA GRANTS FOR COMPOSERS | | |
| | AND LIBRETTISTS OF COLOR AND CREATIVE AND PROFESSIONAL DEVELOPMENT | | |
| | PROGRAM FOR NEW COMPOSERS AND LIBRETTISTS OF COLOR SUPPORT EXPERIMENTAL | | |
| | METHODS OF PRESENTING OPERA AND ENCOURAGE ETHNIC, CULTURAL AND GENDER | | |
| | DIVERSITY IN ALL DIMENSIONS OF A PROJECT. A NEW WORKS FORUM CONVENES | | |
| | COMPOSERS, LIBRETTISTS, DESIGNERS, PRODUCERS AND PUBLISHERS TO SHARE | | |
| | KNOWLEDGE ABOUT METHODS FOR ENSURING THE SUCCESSFUL CREATION AND | | |
| | PRODUCTION OF NEW OPERATIC WORKS. THE ONSTAGE PROGRAM IS A SERIES OF | | |
| | EVENTS OFFERING THE PUBLIC AN OPPORTUNITY TO HEAR FROM AND INTERACT | | |
| | WITH MAJOR TALENTS WITHIN THE OPERA WORLD. (CONTINUED SCHEDULE O) | | |
| | TITE THOUSE THE TITE THE STEAK WORLD. (CONTINUED SCHEDULE O) | | |
| | Other program convices (Describe on Schedule O.) | | |
| +u | Other program services (Describe on Schedule O.) (Expenses \$ 1,563,022. including grants of \$ 250.) (Revenue \$ | 101 102 \ | |
| 40 | Total program service expenses 4,634,912. | ,) | |
| 10 | Total program service expenses | | 000 / |

23290504 721252 304112-2300

Form 990 (2020)

OPERA AMERICA, INC.

Part IV | Checklist of Required Schedules 20-3520577

| ı aı | Oneckilst of Required Schedules | | | |
|------|--|---|-----|-------------|
| | | | Yes | No |
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | | | |
| | If "Yes," complete Schedule A | 1 | Х | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? | 2 | Х | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for | | | |
| | public office? If "Yes," complete Schedule C, Part I | 3 | | Х |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect | | | |
| | during the tax year? If "Yes," complete Schedule C, Part II | 4 | Х | |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or | | | |
| | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | х |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to | | | |
| | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | х |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | | | |
| • | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | x |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete | <u> </u> | | |
| Ū | , | 8 | | x |
| 9 | Schedule D, Part III | ۰ | | |
| 3 | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? | | | |
| | | 9 | | x |
| 40 | If "Yes," complete Schedule D, Part IV | 9 | | |
| 10 | Did the organization, directly or through a related organization, hold assets in donor-restricted endowments | 40 | v | |
| | or in quasi endowments? If "Yes," complete Schedule D, Part V | 10 | Х | |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X | | | |
| | as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, | | | |
| | Part VI | 11a | X | |
| b | Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | Х |
| С | Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | Х |
| d | Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in | | | |
| | Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | Х |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | Х | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | | |
| | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | Х | |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | | | |
| | Schedule D. Parts XI and XII | 12a | Х | |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? | | | |
| | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | | х |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | Х |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | х |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, | | | |
| | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 | | | |
| | or more? If "Yes," complete Schedule F, Parts I and IV | 14b | | х |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any | | | |
| | foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | | x |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to | | | |
| | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | x |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, | " | | |
| '' | | 17 | | x |
| 10 | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | 17 | | |
| 18 | | 40 | | x |
| 40 | 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | | |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," | 4. | | x |
| 00 | complete Schedule G, Part III | | | |
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | | | Х |
| b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | nore hospital facilities? If "Yes," complete Schedule H | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | | | |
| | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | X | |

| | 990 (2020) OPERA AMERICA, INC. 20-3520 | 577 | Р | age 4 |
|----------|---|---------|-----|--------------|
| Pai | t IV Checklist of Required Schedules (continued) | | 1., | Ι |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | | Yes | No |
| 22 | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | х | |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current | | | |
| 20 | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete | | | |
| | Schedule J | 23 | х | |
| 24 a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | | | |
| | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete | | | |
| | Schedule K. If "No," go to line 25a | 24a | | x |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | | | |
| | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | | | |
| _ | any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | | | |
| | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit | | | |
| | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | х |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and | | | |
| - | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete | | | |
| | Schedule L, Part I | 25b | | х |
| 26 | Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current | | | |
| | or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% | | | |
| | controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II | 26 | | x |
| 27 | Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, | · | | |
| | creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled | | | |
| | entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | x |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV | | | |
| 20 | instructions, for applicable filing thresholds, conditions, and exceptions): | | | |
| a | A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? <i>If</i> | | | |
| u | | 28a | | x |
| h | "Yes," complete Schedule L, Part IV A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV | | | X |
| | A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If | 200 | | |
| · | · | 28c | | x |
| 29 | "Yes," complete Schedule L, Part IV | | | Х |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | . 25 | | |
| 30 | , | 30 | | x |
| 21 | contributions? If "Yes," complete Schedule M Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I | | | X |
| 31 32 | Did the organization required to the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete | . 31 | | |
| 32 | | 32 | | x |
| 22 | Schedule N, Part II Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | 32 | | |
| 33 | | 33 | | x |
| 24 | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and | 24 | | x |
| 25.0 | Part V, line 1 Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 34 | | X |
| | • | 35a | | |
| D | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity | 254 | | |
| 00 | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? | 00 | | x |
| 07 | If "Yes," complete Schedule R, Part V, line 2 | 36 | | Α. |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | 0.7 | | X |
| 00 | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | . 37 | | |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? | | | |
| Par | Note: All Form 990 filers are required to complete Schedule O 't V Statements Regarding Other IRS Filings and Tax Compliance | 38 | Х | <u> </u> |
| . ai | Check if Schedule O contains a response or note to any line in this Part V | | | Х |
| | Oneon it obtiedule o contains a response of note to any line in this Part v | <u></u> | Yes | |
| 19 | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable | 50 | 162 | 140 |
| | Enter the number reported in Box 3 of Form 1090. Enter 40- in not applicable Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b | 0 | | |
| | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming | | | |
| U | = gameation comply than backap than lording falco for reportable payments to veridors and reportable garming | | 1 | |

(gambling) winnings to prize winners?

Form 990 (2020) OPERA AMERICA, INC. Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

| | i (continued) | | | | |
|-----|--|------------------------------|------|-----|--------|
| 0- | Enter the number of ampleyage reported on Form W.C. Transmittel of Wage and Tay Statements | 1 | | Yes | No |
| Za | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return | 2a 41 | | | |
| h | If at least one is reported on line 2a, did the organization file all required federal employment tax return | | 2b | х | |
| b | Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e -file (see instructions | | 20 | | |
| 32 | | / | За | Х | |
| | If "Yes," has it filed a Form 990-T for this year? <i>If</i> "No" to line 3b, provide an explanation on Schedule | | 3b | Х | |
| | At any time during the calendar year, did the organization have an interest in, or a signature or other a | | 0.0 | | |
| | financial account in a foreign country (such as a bank account, securities account, or other financial account | | 4a | | х |
| b | If "Yes," enter the name of the foreign country | | 16 | | |
| | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Ac | counts (FBAR). | | | |
| 5a | | | 5a | | х |
| | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transactions and taxable party notify the organization that it was or is a party to a prohibited tax shelter transactions. | | 5b | | Х |
| | If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | | 5c | | |
| | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the | | | | |
| | any contributions that were not tax deductible as charitable contributions? | | 6a | | Х |
| b | If "Yes," did the organization include with every solicitation an express statement that such contribution | | | | |
| | were not tax deductible? | | 6b | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and partly for goods and services of \$75 made partly as a contribution and cont | vices provided to the payor? | 7a | | Х |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | | 7b | | |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was | s required | | | |
| | to file Form 8282? | | 7c | | Х |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | 7d | | | |
| е | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit co | | 7e | | X |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contra | | 7f | | Х |
| 9 | If the organization received a contribution of qualified intellectual property, did the organization file Fol | | 7g | | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization | | 7h | | |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained | by the | | | |
| 9 | sponsoring organization have excess business holdings at any time during the year? Sponsoring organizations maintaining donor advised funds. | | 8 | | |
| a | Did the agree with a second in the second second to did the time and a section 40000 | | 9a | | |
| b | | | 9b | | |
| 10 | Section 501(c)(7) organizations. Enter: | ••••• | 30 | | |
| а | Initiation fees and capital contributions included on Part VIII, line 12 | 10a | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | 10b | | | |
| 11 | Section 501(c)(12) organizations. Enter: | | | | |
| | Gross income from members or shareholders | 11a | | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources against | | | | |
| | amounts due or received from them.) | 11b | | | |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form | 1041? | 12a | | |
| b | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | 12b | | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | | |
| а | Is the organization licensed to issue qualified health plans in more than one state? | | 13a | | |
| | Note: See the instructions for additional information the organization must report on Schedule O. | | | | |
| b | Enter the amount of reserves the organization is required to maintain by the states in which the | 1 | | | |
| | organization is licensed to issue qualified health plans | 13b | | | |
| С | Enter the amount of reserves on hand | 13c | | | |
| 14a | | | 14a | | Х |
| | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedul | | 14b | | |
| 15 | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuner | | | | |
| | excess parachute payment(s) during the year? | | 15 | | Х |
| 40 | If "Yes," see instructions and file Form 4720, Schedule N. | · | 40 | | v |
| 16 | Is the organization an educational institution subject to the section 4968 excise tax on net investment | income? | 16 | | Х |
| | If "Yes," complete Form 4720, Schedule O. | | Гоги | 990 | (2020) |

Form 990 (2020) OPERA AMERICA, INC. 20-3520577 Page **6**

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

| | Check if Schedule O contains a response or note to any line in this Part VI | | | X |
|----------|---|----------|---------|------|
| Sec | tion A. Governing Body and Management | | | |
| | | | Yes | No |
| 1a | Enter the number of voting members of the governing body at the end of the tax year 41 | | | |
| | If there are material differences in voting rights among members of the governing body, or if the governing | | | |
| | body delegated broad authority to an executive committee or similar committee, explain on Schedule O. | | | |
| b | Enter the number of voting members included on line 1a, above, who are independent | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other | | | |
| | officer, director, trustee, or key employee? | 2 | | х |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct supervision | | | |
| | of officers, directors, trustees, or key employees to a management company or other person? | 3 | | х |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? | 4 | | Х |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's assets? | 5 | | Х |
| 6 | Did the organization have members or stockholders? | 6 | Х | |
| _ | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or | | | |
| | more members of the governing body? | 7a | х | |
| h | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or | | | |
| - | persons other than the governing body? | 7b | | x |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: | 1.0 | | |
| | The governing body? | 8a | х | |
| b | Each committee with authority to act on behalf of the governing body? | 8b | Х | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the | | | |
| 3 | organization's mailing address? If "Yes," provide the names and addresses on Schedule O | 9 | | x |
| Sec | tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) | | l | |
| | (mis Section B requests information about policies not required by the internal nevertie Code.) | | Yes | No |
| 10a | Did the organization have local chapters, branches, or affiliates? | 10a | 100 | X |
| | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, | 100 | | |
| | and branches to ensure their operations are consistent with the organization's exempt purposes? | 10b | | |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? | 11a | | х |
| | Describe in Schedule O the process, if any, used by the organization to review this Form 990. | 114 | | |
| | Did the organization have a written conflict of interest policy? If "No," go to line 13 | 12a | х | |
| | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? | 12b | Х | |
| | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes." describe | 120 | | |
| · | in Schedule O how this was done | 12c | х | |
| 13 | | 13 | Х | |
| 14 | Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? | 14 | X | |
| 15 | Did the process for determining compensation of the following persons include a review and approval by independent | 14 | | |
| 13 | persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | |
| _ | The organization's CEO, Executive Director, or top management official | 150 | х | |
| | | 15a | Х | |
| b | Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). | 15b | | |
| 16- | | | | |
| 104 | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a | 160 | | х |
| | taxable entity during the year? If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation | 16a | | |
| D | | | | |
| | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's | 4Ch | | |
| Sec | exempt status with respect to such arrangements? tion C. Disclosure | 16b | | |
| | | | | |
| 17 10 | List the states with which a copy of this Form 990 is required to be filed NY Section 6104 requires an experiention to make its Forms 1022 (1024 or 1024 A. if applicable), 900, and 900 T (Section 501(a)(2)) | o cole i | 0.42:1- | ble |
| 18 | Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3) | s orny) | avalla | NIG. |
| | for public inspection. Indicate how you made these available. Check all that apply. | | | |
| 40 | X Own website Another's website X Upon request Other (explain on Schedule O) | J £: | -:-! | |
| 19 | Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and | ı tınanı | Jiai | |
| 00 | statements available to the public during the tax year. | | | |
| 20 | State the name, address, and telephone number of the person who possesses the organization's books and records | | | |
| | SUSAN SCHULTZ - 212-796-8620 330 SEVENTH AVENUE NEW YORK NV 10001 | | | |

Form 990 (2020) OPERA AMERICA, INC. 20-3520577 Page **7**

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

See instructions for the order in which to list the persons above.

| (A) | (B) | | | ((| C) | | | (D) | (E) | (F) |
|-------------------------------|---------------------|-------------------------------|-----------------------|---------|---------------|---------------------------------|--------|-----------------|----------------------------------|--------------------------|
| Name and title | Average | (do | not c | | itior more | | one | Reportable | Reportable | Estimated |
| | hours per | box | , unle cer ar | ss pe | rson i | s both | n an | compensation | compensation | amount of |
| | week | | T | | 1 | 174445 | | from the | from related | other |
| | (list any hours for | ndividual trustee or director | | | | _ | | organization | organizations (W-2/1099-MISC) | compensation from the |
| | related | 9e or | stee | | | nsate | | (W-2/1099-MISC) | (** 2/ 1000 1/1100) | organization |
| | organizations | trust | al tru | | oyee | od uic | | | | and related |
| | below | vidual | Institutional trustee | je, | Key employee | Highest compensated employee | ner | | | organizations |
| | line) | Indi | Insti | Officer | Key | High | Former | | | |
| (1) MARC A. SCORCA | 40.00 |] | | | | | | | | |
| PRESIDENT & CEO | 0.00 | Х | | Х | | | | 244,750. | 0. | 79,731. |
| (2) DANIEL COOPERMAN | 40.00 | | | | | | | | | |
| CHIEF ADVANCEMENT OFFICER | 0.00 | | | | | Х | | 122,307. | 0. | 15,531. |
| (3) LAURA LEE EVERETT | 40.00 | | | | | | | | | |
| CHIEF PROGRAMS OFFICER | 0.00 | | | | | Х | | 121,467. | 0. | 15,489. |
| (4) CHRISTIAN DE GRE | 40.00 | | | | | | | | | |
| CHIEF OPERATIONS OFFICER | 0.00 | | | | | Х | | 117,557. | 0. | 15,294. |
| (5) KEVIN SOBCZYK | 40.00 | | | | | | | | | |
| DIRECTOR OF IT | 0.00 | | | | | Х | | 103,094. | 0. | 9,416. |
| (6) TIMOTHY O'LEARY | 1.00 | | | | | | | | | |
| CHAIR | 0.00 | Х | | Х | | | | 0. | 0. | 0. |
| (7) ANNIE BURRIDGE | 1.00 | | | | | | | | | |
| VICE CHAIR | 0.00 | Х | | Х | | | | 0. | 0. | 0. |
| (8) WAYNE S. BROWN | 1.00 | | | | | | | | | |
| VICE-CHAIR | 0.00 | Х | | Х | | | | 0. | 0. | 0. |
| (9) LAURA KAMINSKY | 1.00 | | | | | | | | | |
| VICE-CHAIR | 0.00 | Х | | Х | | | | 0. | 0. | 0. |
| (10) EVAN J. HAZELL | 1.00 | | | | | | | | | |
| TREASURER | 0.00 | Х | | Х | | | | 0. | 0. | 0. |
| (11) PERRYN LEECH | 1.00 | | | | | | | | | |
| SECRETARY | 0.00 | Х | | Х | | | | 0. | 0. | 0. |
| (12) FRAYDA B. LINDEMANN | 1.00 | | | | | | | | | |
| IMMEDIATE PAST CHAIR | 0.00 | Х | | | | | | 0. | 0. | 0. |
| (13) HECTOR ARMIENTA | 1.00 | | | | | | | | | |
| DIRECTOR | 0.00 | Х | | | | | | 0. | 0. | 0. |
| (14) JOHN E. BAUMGARDNER, JR. | 1.00 | | | | | | | | | |
| DIRECTOR | 0.00 | х | | | | | | 0. | 0. | 0. |
| (15) C. GRAHAM BERWIND III | 1.00 | | | | | | | | | |
| DIRECTOR | 0.00 | х | | | L | | | 0. | 0. | 0. |
| (16) NED CANTY | 1.00 | | | | | | | | | |
| DIRECTOR | 0.00 | х | | | | | | 0. | 0. | 0. |
| (17) TASSIO CARVALHO | 1.00 | | | | | | | | | |
| DIRECTOR | 0.00 | х | | | | | | 0. | 0. | 0. |
| | | | | | | | | - | | Form 990 (2020) |

032007 12-23-20 Form **990** (2020)

OPERA AMERICA INC 20-3520577

| Part VII Section A. Officers, Directors, T | rustees, Key Em | ploy | ees, | and | d Hi | ghes | st C | ompensated Employee | s (continued) | | | | |
|--|---------------------|--------------|-----------------------|---------|--------------|------------------------------|--------|---------------------------------|---------------------------|----------|---------|----------------|------|
| (A) Name and title | (B) Average | (do | not a | Pos | C) sition | ا than | ono | (D) Reportable | (E) Reportable | | Es | (F) stimate | ed |
| | hours per week | box | , unle | ss pe | rson i | is both or/trus | n an | compensation from | compensation from related | | an | nount o | of |
| | (list any | director | | | | | | the | organizations | | | pensa | |
| | hours for related | e or di | tee | | | sated | | organization (W-2/1099-MISC) | (W-2/1099-MISC) |) | | om the | |
| | organizations | trustee or | al trus | | yee | mpen | | (W-2/1099-WISC) | | | | d relati | |
| | below line) | Individual 1 | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | | | | orga | anizatio | ons |
| (18) RENA M. DE SISTO | 1.00 | ıı | su | #0 | Key | e High | 요 | | | \dashv | | | |
| DIRECTOR | 0.00 | x | | | | | | 0. | | 0. | | | 0. |
| (19) LARRY DESROCHERS | 1.00 | | | | | | | | | 寸 | | | |
| DIRECTOR | 0.00 | х | | | | | | 0. | | 0. | | | 0. |
| (20) DAVID B. DEVAN | 1.00 | | | | | | | | | \neg | | | |
| DIRECTOR | 0.00 | Х | | | | | | 0. | | 0. | | | 0. |
| (21) CAROL E. DOMINA | 1.00 | | | | | | | | | П | | | |
| DIRECTOR | 0.00 | Х | | | | | | 0. | | 0. | | | 0. |
| (22) MICHAEL EGEL | 1.00 | | | | | | | | | | | | |
| DIRECTOR | 0.00 | Х | | | | | | 0. | | ٥. | | | 0. |
| (23) BOB ELLIS | 1.00 | - | | | | | | | | | | | _ |
| DIRECTOR | 0.00 | Х | ├ | | - | _ | | 0. | | 0. | | | 0. |
| (24) ANTHONY FREUD | 1.00 | ١., | | | | | | | | | | | • |
| DIRECTOR CLANDED | 0.00 | Х | ┝ | | - | \vdash | | 0. | | 0. | | | 0. |
| (25) BARBARA GLAUBER DIRECTOR | 0.00 | x | | | | | | 0. | | 0. | | | ۸ |
| (26) DENYCE GRAVES-MONTGOMERY | 1.00 | Λ | \vdash | | \vdash | \vdash | | 0. | | 씐 | | | 0. |
| DIRECTOR | | x | | | | | | 0. | | 0. | | | 0. |
| 1b Subtotal | | | | | | | | 709,175. | | 0. | | 135, | |
| c Total from continuation sheets to Par | | | | | | | | 0. | | 0. | | | 0. |
| d Total (add lines 1b and 1c) | | | | | | | • | 709,175. | | 0. | | 135, | 461. |
| 2 Total number of individuals (including bu | | | | | | | 10 re | eceived more than \$100 | 000 of reportable | | | | |
| compensation from the organization | > | | | | | | | | <u>.</u> | | | | 5 |
| | | | | | | | | | | r | | Yes | No |
| 3 Did the organization list any former office | | - | • | • | • | - | _ | | • | | | | |
| line 1a? If "Yes," complete Schedule J fo | | | | | | | | | | . | 3 | | Х |
| 4 For any individual listed on line 1a, is the | • | | | | | | | • | • | - 1 | 4 | х | |
| and related organizations greater than \$ | | | | | | | | | | ·· | 4 | Λ | |
| 5 Did any person listed on line 1a receive rendered to the organization? If "Yes." or | | | | | • | | | • | | - 1 | 5 | | Х |
| Section B. Independent Contractors | complete Scrieduli | e J I | or si | ICH J | pers | OH | | | | <u> </u> | | | |
| Complete this table for your five highest | t compensated inc | depe | nde | nt co | ontra | acto | rs th | nat received more than \$ | \$100,000 of comper | nsat | ion fro | om | |
| the organization. Report compensation | | | | | | | | | | | | | |
| (A) | | | | | | | | (B) | | | (0 | | |
| Name and busing | ess address | NO | NE | | | | | Description of s | services | C | ompe | nsatio | า |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| 2 Total number of independent contractor | rs (including but n | ot lir | mite | d to | thos | وا مع | ted | above) who received m | ore than | | | | |

\$100,000 of compensation from the organization SEE PART VII, SECTION A CONTINUATION SHEETS

Form **990** (2020)

23290504 721252 304112-2300

OPERA AMERICA, INC. 20-3520577 Form 990

| Part VII Section A. Officers, Directors, (A) Name and title | (B) Average hours per week | | | | C) | | est (| Compensated Employe (D) | ees (continued) (E) | (F) |
|--|---|-------------------------------|-----------------------|---------|--------------|------------------------------|---------|--|--|--|
| | Average hours per | (cl | | | | | | | (E) | (F) |
| Name and title | hours per | (cl | | Pos | ition | | | i l | | |
| | per | (cl | hack | | | | | Reportable | Reportable | Estimated |
| | | | (check all th | | | app | ly) | compensation | compensation | amount of |
| | (list any hours for related organizations below | ndividual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | from the organization (W-2/1099-MISC) | from related organizations (W-2/1099-MISC) | other compensation from the organization and related organizations |
| | line) | pul | su | 0#! | Ke | Hig | For | | | |
| (27) CAROL F. HENRY | 1.00 | | | | | | | | | |
| DIRECTOR | 0.00 | Х | | | | | | 0. | 0. | 0 |
| (28) PEGGY KRIHA DYE | 1.00 | | | | | | | | | |
| DIRECTOR | 0.00 | Х | | | | | | 0. | 0. | 0 |
| (29) CAROL LAZIER | 1.00 | | | | | | | | | |
| DIRECTOR | 0.00 | Х | | | | | | 0. | 0. | 0 |
| (30) SUSAN G. MARINEAU | 1.00 | | | | | | | | | |
| DIRECTOR | 0.00 | Х | | | | | | 0. | 0. | 0 |
| (31) BETH D. MORRISON | 1.00 | | | | | | | | | |
| DIRECTOR | 0.00 | Х | | | | | | 0. | 0. | 0 |
| (32) ZIZI MUELLER | 1.00 | | | | | | | | | |
| DIRECTOR | 0.00 | х | | | | | | 0. | 0. | 0 |
| (33) LEE ANNE MYSLEWSKI | 1.00 | | | | | | | | | |
| DIRECTOR | 0.00 | х | | | | | | 0. | 0. | 0 |
| (34) JOHN NESHOLM | 1.00 | | | | | | | | | |
| DIRECTOR | 0.00 | х | | | | | | 0. | 0. | 0 |
| (35) BILL PALANT | 1.00 | | | | | | | | | |
| DIRECTOR | 0.00 | х | | | | | | 0. | 0. | 0 |
| (36) MARILYN PEARSON | 1.00 | | | | | | | | | |
| DIRECTOR | 0.00 | х | | | | | | 0. | 0. | 0 |
| (37) JANE DIRENZO PIGOTT | 1.00 | | | | | | | | | |
| DIRECTOR | 0.00 | х | | | | | | 0. | 0. | 0 |
| (38) IAN RYE | 1.00 | | | | | | | | | |
| DIRECTOR | 0.00 | х | | | | | | 0. | 0. | 0 |
| (39) MATTHEW SHILVOCK | 1.00 | | | | | | | | | |
| DIRECTOR | 0.00 | х | | | | | | 0. | 0. | 0 |
| (40) L. MICHELLE SMITH | 1.00 | | | | | | | | | |
| DIRECTOR | 0.00 | х | | | | | | 0. | 0. | 0 |
| (41) JILL STEINBERG | 1.00 | | | | | | | | | |
| DIRECTOR | 0.00 | х | | | | | | 0. | 0. | 0 |
| (42) RYAN TAYLOR | 1.00 | | | | | | | | | |
| DIRECTOR | 0.00 | х | | | | | | 0. | 0. | 0 |
| (43) DONA D. VAUGHN | 1.00 | | | | | | | | | |
| DIRECTOR | 0.00 | х | | | | | | 0. | 0. | 0 |
| (44) ROGER WEITZ | 1.00 | | | | | | | | | |
| DIRECTOR | 0.00 | х | | | | | | 0. | 0. | 0 |
| (45) CAROLE YAYLEY | 1.00 | | | | | | | | | |
| DIRECTOR | 0.00 | х | | | | | | 0. | 0. | 0 |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| Total to Part VII, Section A, line 1c | <u></u> | <u></u> | <u></u> | <u></u> | <u></u> | <u></u> | <u></u> | | | |

Form 990 (2020)

Part VIII Statement of Revenue

| | | | Check if Schedule O contains a | resnonse (| or note to any lin | e in this Part VIII | | | |
|--|----|---|---|------------|--------------------|---------------------|-------------------|------------------|--------------------|
| | | | Officer if Octredule O Cortains a | response (| or note to any iin | (A) | (B) | (C) | (D) |
| | | | | | | Total revenue | Related or exempt | Unrelated | Revenuè excluded |
| | | | | | | | function revenue | business revenue | from tax under |
| | | | | | | | | | sections 512 - 514 |
| nts nts | 1 | | Federated campaigns | 1a | | | | | |
| iz our | | | Membership dues | 1b | | | | | |
| s, C | | С | Fundraising events | 1c | | | | | |
| ä | | d | Related organizations | 1d | | | | | |
| Contributions, Gifts, Grants and Other Similar Amounts | | е | Government grants (contributions) | 1e | 388,009. | | | | |
| i Si | | f | All other contributions, gifts, grants, and | | | | | | |
| but | | | similar amounts not included above | 1f | 4,717,533. | | | | |
| ÖĘ | | g | Noncash contributions included in lines 1a-1f | 1g \$ | | | | | |
| Son | | _ | Total. Add lines 1a-1f | | • | 5,105,542. | | | |
| <u> </u> | | | | | Business Code | | | | |
| • | 2 | 2 | PUBLICATION AND WEB ADVERTI | SING | 541800 | 89,401. | 1,250. | 88,151. | |
| Š | _ | - | SEMINARS WORKSHOPS AND ANNU | | 611430 | 78,507. | 78,507. | , , , , , , , , | |
| er ue | | - | NATIONAL OPERA CENTER OPERA | | 711190 | 76,623. | 76,623. | | |
| m S | | | MEMBERSHIP DUES | | 711190 | 21,345. | 21,345. | | _ |
| gra Re | | _ | TEMPERSHIP BODS | | 711130 | 21,343. | 21,343. | | |
| Program Service Revenue | | e | All alle and a second | | | | | | |
| - | | | All other program service revenue | | | 265 076 | | | |
| | | g | Total. Add lines 2a-2f | | | 265,876. | | | |
| | 3 | | Investment income (including divide | | | 24.7.600 | | | 24 7 622 |
| | | | other similar amounts) | | | 317,680. | | | 317,680. |
| | 4 | | Income from investment of tax-exem | pt bond p | roceeds | | | | |
| | 5 | | Royalties | | | | | | |
| | | | (1 |) Real | (ii) Personal | | | | |
| | 6 | а | Gross rents 6a | | | | | | |
| | | b | Less: rental expenses 6b | | | | | | |
| | | С | Rental income or (loss) 6c | | | | | | |
| | | d | Net rental income or (loss) | | | | | | |
| | 7 | а | Gross amount from sales of (i) S | ecurities | (ii) Other | | | | |
| | | | assets other than inventory 7a 5,5 | 90,837. | | | | | |
| | | b | Less: cost or other basis | | | | | | |
| ē | | | and sales expenses 7b 5,3 | 391,190. | | | | | |
| enr | | С | | 599,647. | | | | | |
| her Revenue | | | Net gain or (loss) | | | 599,647. | | | 599,647. |
| P. | | | Gross income from fundraising events (r | | | , | | | , |
| 퉏 | _ | | including \$ | | | | | | |
| | | | contributions reported on line 1c). S | - 1 | | | | | |
| | | | Part IV, line 18 | I | | | | | |
| | | h | Less: direct expenses | I | | | | | |
| | | | Net income or (loss) from fundraising | | | | | | |
| | | | Gross income from gaming activities | | | | | | |
| | 9 | a | | | | | | | |
| | | | Part IV, line 19 | | | | | | |
| | | | Less: direct expenses | | | | | | |
| | | | Net income or (loss) from gaming ac | | P | | | | |
| | 10 | а | Gross sales of inventory, less returns | I | | | | | |
| | | | and allowances | | | | | | |
| | | | Less: cost of goods sold | | | | | | |
| _ | | С | Net income or (loss) from sales of in- | ventory | _ | | | | |
| <u>o</u> | | | | | Business Code | 1- 0-0 | | | 1- 0-0 |
| eon Ie | 11 | а | MISCELLANEOUS | | 900099 | 15,059. | | | 15,059. |
| an en | | b | | | | | | | |
| ge Sel | | С | | | | | | | |
| Miscellaneous Revenue | | | All other revenue | | | 45.55 | | | |
| | | e | Total. Add lines 11a-11d | | | 15,059. | 4====== | 00.451 | 022 225 |
| | 12 | | Total revenue. See instructions | | <u></u> | 6,303,804. | 177,725. | 88,151. | 932,386. |

032009 12-23-20

20-3520577

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

| <u> </u> | Check if Schedule O contains a respons | (A) | (B) | (C) | (D) |
|----------|---|---------------------|-----------------------------|---------------------------------|-------------------------|
| | not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII. | Total expenses | Program service expenses | Management and general expenses | Fundraising expenses |
| 1 | Grants and other assistance to domestic organizations | | | | |
| | and domestic governments. See Part IV, line 21 | 944,412. | 944,412. | | |
| 2 | Grants and other assistance to domestic individuals. See Part IV, line 22 | 179,002. | 179,002. | | |
| 3 | Grants and other assistance to foreign | | | | |
| | organizations, foreign governments, and foreign | | | | |
| | individuals. See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, | | | | |
| | trustees, and key employees | 503,210. | 282,679. | 172,262. | 48,269 |
| 6 | Compensation not included above to disqualified | | | | |
| | persons (as defined under section 4958(f)(1)) and | | | | |
| | persons described in section 4958(c)(3)(B) | | | | |
| 7 | Other salaries and wages | 1,637,191. | 1,240,634. | 146,920. | 249,637 |
| 8 | Pension plan accruals and contributions (include | | | | |
| | section 401(k) and 403(b) employer contributions) | 48,529. | 34,330. | 7,355. | 6,844 |
| 9 | Other employee benefits | 183,484. | 127,132. | 31,784. | 24,568 |
| 0 | Payroll taxes | 238,478. | 172,783. | 33,019. | 32,676 |
| 1 | Fees for services (nonemployees): | | | | |
| а | Management | | | | |
| b | Legal | 5,925. | | 5,925. | |
| С | Accounting | 36,000. | T 500 | 36,000. | |
| d | Lobbying | 7,500. | 7,500. | | |
| е | Professional fundraising services. See Part IV, line 17 | 121 644 | | 121 644 | |
| f | Investment management fees | 131,644. | | 131,644. | |
| g | Other. (If line 11g amount exceeds 10% of line 25, | 246 226 | 217 010 | 12.760 | 14 550 |
| | column (A) amount, list line 11g expenses on Sch 0.) | 346,236. 24,372. | 317,918. 24,372. | 13,768. | 14,550 |
| 12 | Advertising and promotion | 139,316. | 79,186. | 50,024. | 10,106 |
| 13 | Office expenses | 39,932. | 34,010. | 600. | 5,322 |
| 14 | Information technology | 35,532. | 34,010. | 000. | 5,322 |
| 15 16 | Royalties | 936,652. | 857,822. | 40,659. | 38,171 |
| 10 17 | Occupancy | 2,513. | 217. | 1,415. | 881 |
| 17 18 | Payments of travel or entertainment expenses | 2,020. | 227. | | |
| 10 | for any federal, state, or local public officials | | | | |
| 19 | Conferences, conventions, and meetings | | | | |
| 20 | Interest | 7,073. | | 7,073. | |
| .o 21 | Payments to affiliates | , | | , | |
| 22 | Depreciation, depletion, and amortization | 295,142. | 276,119. | 19,023. | |
| .3 | Insurance | 18,565. | 15,714. | 2,851. | |
| 4 | Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) | | | | |
| а | SUBSCRIPTIONS | 8,873. | 3,605. | 4,224. | 1,044 |
| b | MEALS AND RELATED COSTS | 8,101. | 1,012. | 3,945. | 3,144 |
| С | PROFESSIONAL DEVELOPMEN | 3,340. | 3,041. | 299. | |
| d | DUES & MEMBERSHIP FEES | 2,215. | 1,816. | | 399 |
| е | All other expenses | 62,468. | 31,608. | 28,753. | 2,107 |
| 5 | Total functional expenses. Add lines 1 through 24e | 5,810,173. | 4,634,912. | 737,543. | 437,718 |
| 26 | Joint costs. Complete this line only if the organization | | | | |
| | reported in column (B) joint costs from a combined | | | | |
| | educational campaign and fundraising solicitation. | | | | |
| | Check here if following SOP 98-2 (ASC 958-720) | | | | |

Form 990 (2020) Part X | Balance Sheet

| Part | Х | Balance Sheet | | | | | |
|-------------|-----|--|-------------|-----------------------|---------------------------------|-----|------------------------------------|
| | | Check if Schedule O contains a response or no | ote to an | y line in this Part X | | | |
| | | | | | (A) Beginning of year | | (B) End of year |
| | 1 | Cash - non-interest-bearing | | | 3,804,445. | 1 | 3,831,387 |
| | 2 | Savings and temporary cash investments | | | 502,403. | 2 | 1,054,39 |
| | 3 | Pledges and grants receivable, net | | | 1,036,497. | 3 | 1,282,73 |
| | 4 | Accounts receivable, net | | | 357,168. | 4 | 219,23 |
| | 5 | Loans and other receivables from any current of | | | | | |
| | | trustee, key employee, creator or founder, substantial contributor, or 35% | | | | | |
| | | controlled entity or family member of any of the | ese perso | onsL | 0. | 5 | |
| | 6 | Loans and other receivables from other disqua | lified per | sons (as defined | | | |
| | | under section 4958(f)(1)), and persons describe | ed in sec | tion 4958(c)(3)(B) | 0. | 6 | |
| တ္ | 7 | Notes and loans receivable, net | | | 0. | 7 | 60,00 |
| Assets | 8 | Inventories for sale or use | | | 0. | 8 | |
| ¥ | 9 | Donat and a superior and all of a superior all all a superior | | | 68,152. | 9 | 155,37 |
| - | 10a | Land, buildings, and equipment: cost or other | | | | | |
| | | basis. Complete Part VI of Schedule D | 10a | | | | |
| | b | Less: accumulated depreciation | 10b | 3,341,039. | 3,324,998. | 10c | 3,091,55 |
| - | 11 | Investments - publicly traded securities | | | 12,269,249. | 11 | 13,924,30 |
| - | 12 | Investments - other securities. See Part IV, line | 11 | | 0. | 12 | |
| - | 13 | Investments - program-related. See Part IV, line | 11 | | 0. | 13 | |
| - | 14 | Intangible assets | | | 0. | 14 | |
| - | 15 | Other assets. See Part IV, line 11 | | | 132,170. | 15 | 132,17 |
| _ - | 16 | Total assets. Add lines 1 through 15 (must eq | 21,495,082. | 16 | 23,751,15 | | |
| - | 17 | Accounts payable and accrued expenses | 209,832. | 17 | 349,69 | | |
| - | 18 | Grants payable | | | 1,922,351. | 18 | 1,699,70 |
| - | 19 | Deferred revenue | | | 144,681. | 19 | 46,86 |
| 2 | 20 | Tax-exempt bond liabilities | | | 0. | 20 | |
| 2 | 21 | Escrow or custodial account liability. Complete | Part IV | of Schedule D | 0. | 21 | (|
| တ္က 2 | 22 | Loans and other payables to any current or for | mer offic | er, director, | | | |
| ≝ | | trustee, key employee, creator or founder, sub- | stantial c | ontributor, or 35% | | | |
| Liabilities | | controlled entity or family member of any of the | ese perso | ons | 0. | 22 | (|
| ء د | 23 | Secured mortgages and notes payable to unre | lated thir | d parties | 308,490. | 23 | 119,990 |
| 2 | 24 | Unsecured notes and loans payable to unrelate | ed third p | parties | 962,800. | 24 | 1,400,400 |
| 2 | 25 | Other liabilities (including federal income tax, p | ayables | to related third | | | |
| | | parties, and other liabilities not included on line | es 17-24) | . Complete Part X | | | |
| | | of Schedule D | | | 1,636,693. | 25 | 1,641,362 |
| 1 | 26 | - | | | 5,184,847. | 26 | 5,258,019 |
| ,, | | Organizations that follow FASB ASC 958, ch | eck her | e 🕨 🗓 | | | |
| š | | and complete lines 27, 28, 32, and 33. | | | | | |
| ਬੂ 2 | 27 | Net assets without donor restrictions | | | 980,275. | 27 | 1,490,486 |
| 8 2 | 28 | Net assets with donor restrictions | | | 15,329,960. | 28 | 17,002,650 |
| <u> </u> | | Organizations that do not follow FASB ASC | 958, che | eck here 🕨 🔲 | | | |
| <u> </u> | | and complete lines 29 through 33. | | | | | |
| 2 يو | 29 | Capital stock or trust principal, or current fund | | | | 29 | |
| ese 3 | 30 | Paid-in or capital surplus, or land, building, or e | | | | 30 | |
| ا ب | 31 | Retained earnings, endowment, accumulated i | | | 16 010 000 | 31 | 40.400.10 |
| | 32 | Total net assets or fund balances | | | 16,310,235. | 32 | 18,493,136 |
| 3 | 33 | Total liabilities and net assets/fund balances | | | 21,495,082. | 33 | 23,751,155 Form 990 (202 |

20-3520577 Page 12

032012 12-23-20

SCHEDULE A

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2020

Open to Public Inspection

Name of the organization **Employer identification number** OPERA AMERICA INC 20-3520577 Reason for Public Charity Status. (All organizations must complete this part.) See instructions. Part I The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or 10 An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions, subject to certain exceptions; and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 11 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization. Enter the number of supported organizations Provide the following information about the supported organization(s). (iv) Is the organization listed in your governing document? (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other (described on lines 1-10 organization support (see instructions) support (see instructions) No above (see instructions))

Total

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec | ction A. Public Support | 71 | | , | | | | |
|---------|---|----------------------|------------------|----------------------|------------|---------------------|----------------------|--|
| Cale | ndar year (or fiscal year beginning in) | (a) 2016 | (b) 2017 | (c) 2018 | (d) 2019 | (e) 2020 | (f) Total | |
| | Gifts, grants, contributions, and | | () | . , | , | ` / | | |
| | membership fees received. (Do not | | | | | | | |
| | include any "unusual grants.") | 8,217,066. | 3,040,746. | 5,149,375. | 3,330,397. | 5,105,542. | 24,843,126. | |
| 2 | Tax revenues levied for the organ- | | | | | | | |
| | ization's benefit and either paid to | | | | | | | |
| | or expended on its behalf | | | | | | | |
| 3 | The value of services or facilities | | | | | | | |
| | furnished by a governmental unit to | | | | | | | |
| | the organization without charge | | | | | | | |
| 4 | Total. Add lines 1 through 3 | 8,217,066. | 3,040,746. | 5,149,375. | 3,330,397. | 5,105,542. | 24,843,126. | |
| 5 | The portion of total contributions | | | | | | | |
| | by each person (other than a | | | | | | | |
| | governmental unit or publicly | | | | | | | |
| | supported organization) included | | | | | | | |
| | on line 1 that exceeds 2% of the | | | | | | | |
| | amount shown on line 11, | | | | | | | |
| | column (f) | | | | | | 11,666,076. | |
| 6 | Public support. Subtract line 5 from line 4. | | | | | | 13,177,050. | |
| Sec | ction B. Total Support | | | • | | | | |
| Cale | ndar year (or fiscal year beginning in) | (a) 2016 | (b) 2017 | (c) 2018 | (d) 2019 | (e) 2020 | (f) Total | |
| | Amounts from line 4 | 8,217,066. | 3,040,746. | 5,149,375. | 3,330,397. | 5,105,542. | 24,843,126. | |
| 8 | Gross income from interest, | | | | | | | |
| | dividends, payments received on | | | | | | | |
| | securities loans, rents, royalties, | | | | | | | |
| | and income from similar sources | 326,057. | 426,056. | 197,189. | 457,759. | 317,680. | 1,724,741. | |
| 9 | Net income from unrelated business | , | , | , | , | , | | |
| • | activities, whether or not the | | | | | | | |
| | business is regularly carried on | -1,061. | -179. | -257. | -511. | -349. | -2,357. | |
| 10 | Other income. Do not include gain | , | | | | | | |
| | or loss from the sale of capital | | | | | | | |
| | assets (Explain in Part VI.) | 13,015. | 22,488. | 55,508. | 2,482. | 15,059. | 108,552. | |
| 11 | Total support. Add lines 7 through 10 | , | , | , | , | , | 26,674,062. | |
| 12 | | etc. (see instructio | ns) | | | 12 | 10,391,580. | |
| | First 5 years. If the Form 990 is for th | • | , | | | | | |
| | organization, check this box and stop | _ | | • | | | | |
| Sec | ction C. Computation of Publi | | | | | | | |
| | Public support percentage for 2020 (li | | | olumn (f)) | | 14 | 49.40 % | |
| 15 | 5.11 | | | | | 15 | 50.02 % | |
| | 33 1/3% support test - 2020. If the o | | | | | ore, check this box | | |
| | stop here. The organization qualifies | | | | | | | |
| b | 33 1/3% support test - 2019. If the c | | | | | | | |
| | and stop here. The organization quali | | | | | | | |
| 17a | 10% -facts-and-circumstances test | | | | | | | |
| | | _ | | | | | | |
| | and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization | | | | | | | |
| r | 10% -facts-and-circumstances test | - | | | - | | | |
| | more, and if the organization meets th | ū | | | | • | . = , v · v . | |
| | organization meets the facts-and-circu | | | | - | | | |
| 18 | Private foundation. If the organization | | - | | • • • | | | |
| <u></u> | ato rodinadioni ii tile organizatio | did flot officer a t | 2011 III 10, 10a | ., 100, 11a, 01 17b, | | dula A /Farm 000 | | |

Schedule A (Form 990 or 990-EZ) 2020

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Se | ction A. Public Support | | | | | | |
|------|---|-----------------------------|-----------------------|------------------------|----------------------|-----------------------|-------------|
| Cale | ndar year (or fiscal year beginning in) | (a) 2016 | (b) 2017 | (c) 2018 | (d) 2019 | (e) 2020 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received. (Do not | ļ | | | | | |
| | include any "unusual grants.") | | | | | | |
| 2 | Gross receipts from admissions, | | | | | | |
| | merchandise sold or services per- | | | | | | |
| | formed, or facilities furnished in any activity that is related to the | ļ | | | | | |
| | organization's tax-exempt purpose | | | | | | |
| 3 | Gross receipts from activities that | | | | | | |
| | are not an unrelated trade or bus- | ļ | | | | | |
| | iness under section 513 | | | | | | |
| 4 | Tax revenues levied for the organ- | | | | | | |
| | ization's benefit and either paid to | ļ | | | | | |
| | or expended on its behalf | | | | | | |
| 5 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to | ļ | | | | | |
| | the organization without charge | ļ | | | | | |
| 6 | Total. Add lines 1 through 5 | | | | | | |
| | Amounts included on lines 1, 2, and | | | | | | |
| | 3 received from disqualified persons | | | | | | |
| k | Amounts included on lines 2 and 3 received | | | | | | |
| | from other than disqualified persons that | | | | | | |
| | exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | | | | | | |
| | Add lines 7a and 7b | | | | | | |
| | Public support. (Subtract line 7c from line 6.) | | | | | | |
| | ction B. Total Support | | | | • | | |
| Cale | ndar year (or fiscal year beginning in) | (a) 2016 | (b) 2017 | (c) 2018 | (d) 2019 | (e) 2020 | (f) Total |
| 9 | Amounts from line 6 | | | | | | |
| | Gross income from interest, | | | | | | |
| | dividends, payments received on securities loans, rents, royalties, | ļ | | | | | |
| | and income from similar sources | ļ | | | | | |
| k | Unrelated business taxable income | | | | | | |
| | (less section 511 taxes) from businesses | | | | | | |
| | acquired after June 30, 1975 | | | | | | |
| (| Add lines 10a and 10b | | | | | | |
| | Net income from unrelated business | | | | | | |
| | activities not included in line 10b, whether or not the business is | | | | | | |
| | regularly carried on | ļ | | | | | |
| 12 | Other income. Do not include gain | | | | | | |
| | or loss from the sale of capital assets (Explain in Part VI.) | | | | | | |
| 13 | Total support. (Add lines 9, 10c, 11, and 12.) | | | | | | |
| 14 | First 5 years. If the Form 990 is for th | ne organization's fir | rst, second, third, | fourth, or fifth tax y | year as a section 5 | 01(c)(3) organization | on, |
| | check this box and stop here | | | | | | > |
| Se | ction C. Computation of Publi | c Support Per | centage | | | | |
| 15 | Public support percentage for 2020 (I | ine 8, column (f), d | livided by line 13, o | column (f)) | | 15 | % |
| | Public support percentage from 2019 | | | | | 16 | % |
| Se | ction D. Computation of Inves | tment Income | Percentage | | | | |
| 17 | Investment income percentage for 20 |)20 (line 10c, colur | mn (f), divided by li | ne 13, column (f)) | | 17 | % |
| | Investment income percentage from | | | | | 18 | % |
| 19a | a 33 1/3% support tests - 2020. If the | organization did n | not check the box o | on line 14, and line | e 15 is more than 3 | 3 1/3%, and line 1 | 7 is not |
| | more than 33 1/3%, check this box ar | nd stop here. The | organization quali | fies as a publicly s | upported organiza | tion | > |
| k | 33 1/3% support tests - 2019. If the | organization did n | not check a box on | line 14 or line 19a | a, and line 16 is mo | ore than 33 1/3%, a | ind |
| | line 18 is not more than 33 1/3%, che | ck this box and st | op here. The orga | nization qualifies a | as a publicly suppo | rted organization | |
| 20 | Private foundation. If the organization | n did not check a | box on line 14, 19a | a, or 19b, check th | nis box and see ins | tructions | |

032023 01-25-21

Schedule A (Form 990 or 990-EZ) 2020

Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines 3b and 3c below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7?

 If "Yes." complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in **Part VI.**
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer line 10b below.
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

| | Yes | No |
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| 10b | | |

| Par | T IV Supporting Organizations (continued) | | | |
|--------|---|-----------|-----|----|
| | | | Yes | No |
| 11 | Has the organization accepted a gift or contribution from any of the following persons? | | | |
| а | A person who directly or indirectly controls, either alone or together with persons described in lines 11b and | | | |
| | 11c below, the governing body of a supported organization? | 11a | | |
| b | A family member of a person described in line 11a above? | 11b | | |
| С | A 35% controlled entity of a person described in line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide | | | |
| | detail in Part VI. | 11c | | |
| Sec | tion B. Type I Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, | | | |
| | directors, or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported | | | |
| • | organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | 1 | | |
| 2 | Did the organization operate for the benefit of any supported organization other than the supported | | | |
| | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in | | | |
| | Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, | | | |
| Sac | supervised, or controlled the supporting organization. tion C. Type II Supporting Organizations | 2 | | |
| 360 | tion of Type it Supporting Organizations | | I., | |
| | | | Yes | No |
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors | | | |
| | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control | | | |
| | or management of the supporting organization was vested in the same persons that controlled or managed | _ | | |
| 800 | the supported organization(s). | 1 | | |
| Sec | tion D. All Type III Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the | | | |
| | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax | | | |
| | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the | | | |
| | organization's governing documents in effect on the date of notification, to the extent not previously provided? | 1 | | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported | | | |
| | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how | | | |
| | the organization maintained a close and continuous working relationship with the supported organization(s). | 2 | | |
| 3 | By reason of the relationship described in line 2, above, did the organization's supported organizations have a | | | |
| | significant voice in the organization's investment policies and in directing the use of the organization's | | | |
| | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's | | | |
| | supported organizations played in this regard. | 3 | | i |
| Sec | tion E. Type III Functionally Integrated Supporting Organizations | | | |
| 1 a | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions). The organization satisfied the Activities Test. Complete line 2 below. | I. | | |
| b | The organization is the parent of each of its supported organizations. Complete line 3 below. | | | |
| С | The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see in | struction | s). | |
| 2 | Activities Test. Answer lines 2a and 2b below. | | Yes | No |
| а | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify | | | |
| | those supported organizations and explain how these activities directly furthered their exempt purposes, | | | |
| | how the organization was responsive to those supported organizations, and how the organization determined | | | |
| | that these activities constituted substantially all of its activities. | 2a | | |
| b | Did the activities described in line 2a, above, constitute activities that, but for the organization's involvement, | | | |
| ~ | one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in | | | |
| | Part VI the reasons for the organization's position that its supported organization(s) would have engaged in | | | |
| | | 2b | | |
| 3 | these activities but for the organization's involvement. Parent of Supported Organizations. Answer lines 3a and 3b below. | 20 | | |
| о a | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or | | | |
| а | | 3a | | |
| b | trustees of each of the supported organizations? <i>If</i> "Yes" or "No" provide details in Part VI. Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each | Ja | | |
| b | of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard. | 3b | | |
| | 1 3 II 100, GOSCHOCIII the fole played by the organization in this regard. | | | |

| Pai | rt V Type III Non-Functionally Integrated 509(a)(3) Supporti | ng Organi | zations | |
|------|--|-----------------|----------------------------|--------------------------------|
| 1 | Check here if the organization satisfied the Integral Part Test as a qualifyi | ng trust on N | lov. 20, 1970 (explain in | Part VI). See instructions. |
| | All other Type III non-functionally integrated supporting organizations must | st complete S | Sections A through E. | |
| Sect | ion A - Adjusted Net Income | | (A) Prior Year | (B) Current Year (optional) |
| 1 | Net short-term capital gain | 1 | | |
| 2 | Recoveries of prior-year distributions | 2 | | |
| 3 | Other gross income (see instructions) | 3 | | |
| 4 | Add lines 1 through 3. | 4 | | |
| _5 | Depreciation and depletion | 5 | | |
| 6 | Portion of operating expenses paid or incurred for production or | | | |
| | collection of gross income or for management, conservation, or | | | |
| | maintenance of property held for production of income (see instructions) | 6 | | |
| 7 | Other expenses (see instructions) | 7 | | |
| 8 | Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) | 8 | | |
| Sect | ion B - Minimum Asset Amount | | (A) Prior Year | (B) Current Year (optional) |
| 1 | Aggregate fair market value of all non-exempt-use assets (see | | | |
| | instructions for short tax year or assets held for part of year): | | | |
| а | Average monthly value of securities | 1a | | |
| b | Average monthly cash balances | 1b | | |
| С | Fair market value of other non-exempt-use assets | 1c | | |
| d | Total (add lines 1a, 1b, and 1c) | 1d | | |
| е | Discount claimed for blockage or other factors | | | |
| | (explain in detail in Part VI): | | | |
| 2 | Acquisition indebtedness applicable to non-exempt-use assets | 2 | | |
| 3 | Subtract line 2 from line 1d. | 3 | | |
| 4 | Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, | | | |
| | see instructions). | 4 | | |
| 5 | Net value of non-exempt-use assets (subtract line 4 from line 3) | 5 | | |
| 6 | Multiply line 5 by 0.035. | 6 | | |
| 7 | Recoveries of prior-year distributions | 7 | | |
| 8 | Minimum Asset Amount (add line 7 to line 6) | 8 | | |
| Sect | ion C - Distributable Amount | | | Current Year |
| 1 | Adjusted net income for prior year (from Section A, line 8, column A) | 1 | | |
| 2 | Enter 0.85 of line 1. | 2 | | |
| 3 | Minimum asset amount for prior year (from Section B, line 8, column A) | 3 | | |
| 4 | Enter greater of line 2 or line 3. | 4 | | |
| 5 | Income tax imposed in prior year | 5 | | |
| 6 | Distributable Amount. Subtract line 5 from line 4, unless subject to | | | |
| | emergency temporary reduction (see instructions). | 6 | | |
| 7 | Check here if the current year is the organization's first as a non-functional | ally integrated | d Type III supporting orga | nization (see |
| | instructions). | - | | |

Schedule A (Form 990 or 990-EZ) 2020

| Par | rt V Type III Non-Functionally Integrated 509 | (a)(3) Supporting Organi | zations _{(continue} | ed) | | | | |
|-------|---|--|--|-----|---|--|--|--|
| Secti | ion D - Distributions | | | | Current Year | | | |
| 1 | Amounts paid to supported organizations to accomplish exe | empt purposes | | 1 | | | | |
| 2 | Amounts paid to perform activity that directly furthers exemple | | | | | | | |
| | organizations, in excess of income from activity | organizations, in excess of income from activity | | | | | | |
| 3 | Administrative expenses paid to accomplish exempt purpos | | 3 | | | | | |
| 4 | Amounts paid to acquire exempt-use assets | | | 4 | | | | |
| 5 | Qualified set-aside amounts (prior IRS approval required - pr | rovide details in Part VI) | | 5 | | | | |
| 6 | Other distributions (describe in Part VI). See instructions. | | | 6 | | | | |
| 7 | Total annual distributions. Add lines 1 through 6. | | | 7 | | | | |
| 8 | Distributions to attentive supported organizations to which t | he organization is responsive | | | | | | |
| | (provide details in Part VI). See instructions. | - | | 8 | | | | |
| 9 | Distributable amount for 2020 from Section C, line 6 | | | 9 | | | | |
| 10 | Line 8 amount divided by line 9 amount | | | 10 | | | | |
| Secti | ion E - Distribution Allocations (see instructions) | (i) Excess Distributions | (ii) Underdistributions Pre-2020 | S | (iii) Distributable Amount for 2020 | | | |
| 1 | Distributable amount for 2020 from Section C, line 6 | | | | | | | |
| 2 | Underdistributions, if any, for years prior to 2020 (reason- | | | | | | | |
| | able cause required - explain in Part VI). See instructions. | | | | | | | |
| 3 | Excess distributions carryover, if any, to 2020 | | | | | | | |
| а | From 2015 | | | | | | | |
| b | From 2016 | | | | | | | |
| С | From 2017 | | | | | | | |
| d | From 2018 | | | | | | | |
| е | From 2019 | | | | | | | |
| f | Total of lines 3a through 3e | | | | | | | |
| g | Applied to underdistributions of prior years | | | | | | | |
| h | Applied to 2020 distributable amount | | | | | | | |
| i | Carryover from 2015 not applied (see instructions) | | | | | | | |
| j | Remainder. Subtract lines 3g, 3h, and 3i from line 3f. | | | | | | | |
| 4 | Distributions for 2020 from Section D, | | | | | | | |
| | line 7: \$ | | | | | | | |
| а | Applied to underdistributions of prior years | | | | | | | |
| b | Applied to 2020 distributable amount | | | | | | | |
| С | Remainder. Subtract lines 4a and 4b from line 4. | | | | | | | |
| 5 | Remaining underdistributions for years prior to 2020, if | | | | | | | |
| | any. Subtract lines 3g and 4a from line 2. For result greater | | | | | | | |
| | than zero, explain in Part VI. See instructions. | | | | | | | |
| 6 | Remaining underdistributions for 2020. Subtract lines 3h | | | | | | | |
| | and 4b from line 1. For result greater than zero, explain in | | | | | | | |
| | Part VI. See instructions. | | | | | | | |
| 7 | Excess distributions carryover to 2021. Add lines 3j | | | | | | | |
| | and 4c. | | | | | | | |
| 8 | Breakdown of line 7: | | | | | | | |
| а | Excess from 2016 | | | | | | | |
| b | Excess from 2017 | | | | | | | |
| С | Excess from 2018 | | | | | | | |
| d | Excess from 2019 | | | | | | | |
| е | Excess from 2020 | | | | | | | |
| | | | | | | | | |

Schedule A (Form 990 or 990-EZ) 2020

| Part VI | Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.) |
|-----------|---|
| FORM 990, | SCHEDULE A, PAGE 2, LINE 10 |
| OTHER INC | OME: |
| OTHER INC | OME REPRESENTS AMOUNTS EARNED IN THE CONDUCT OF THE |
| ORGANIZAT | ION'S EXEMPT MISSION. |
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Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Name of the organization

Schedule of Contributors

Attach to Form 990, Form 990-EZ, or Form 990-PF.
 Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2020

Employer identification number

Schedule B (Form 990, 990-EZ, or 990-PF) (2020)

| OF | 20-3520577 | | | | | |
|--|--|----------------------|--|--|--|--|
| Organization type (check | one): | | | | | |
| Filers of: | Section: | | | | | |
| Form 990 or 990-EZ | X 501(c)(3) (enter number) organization | | | | | |
| | 4947(a)(1) nonexempt charitable trust not treated as a private foundation | | | | | |
| | 527 political organization | | | | | |
| Form 990-PF | 501(c)(3) exempt private foundation | | | | | |
| | 4947(a)(1) nonexempt charitable trust treated as a private foundation | | | | | |
| | 501(c)(3) taxable private foundation | | | | | |
| Observation and the state of th | is a second body a Constal Date and Constal Date | | | | | |
| | is covered by the General Rule or a Special Rule. (7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule | e. See instructions. | | | | |
| General Rule | | | | | | |
| | on filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling yone contributor. Complete Parts I and II. See instructions for determining a contributor's | | | | | |
| Special Rules | | | | | | |
| sections 509(a)(1) any one contribut | For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II. | | | | | |
| For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III. | | | | | | |
| For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year | | | | | | |
| Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF). | | | | | | |

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Name of organization

Employer identification number

OPERA AMERICA, INC.

20-3520577

| Part I | Contributors (see instructions). Use duplicate copies of Part I if | additional space is needed. | |
|--------------|--|---|--|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 1 | | \$\$ | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 2 | Name, audress, and ZIF + + | \$\$ | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 3 | | \$\$ | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) | (b) | (c) | (d) |
| No. <u>4</u> | Name, address, and ZIP + 4 | ### Total contributions \$ \$ 299,759. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | Transition would be the second | \$ | Person Payroll Complete Part II for noncash contributions. |

Name of organization

Employer identification number

OPERA AMERICA, INC.

20-3520577

| art II Noi | ncash Property (see instructions). Use duplicate copies of P | art II if additional space is needed. | |
|------------------------------|--|---|----------------------|
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | \$ | |
| a) lo. om art l | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | \$ | |
| a) lo. om art l | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | \$ | |
| a) o. om ort I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | \$ | |
| a) o. om rt I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | \$ | |
| a) lo. om irt l | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| - | | | |
| | | S | 1 |

| Name of or | rganization | | | Employer identification number |
|---------------------------|---|---|------------------------|--|
| OPERA AM | ERICA, INC. | | | 20-3520577 |
| Part III | Exclusively religious, charitable, etc., contributi from any one contributor. Complete columns (a completing Part III, enter the total of exclusively religious, Use duplicate copies of Part III if additional |) through (e) and the following line e charitable, etc., contributions of \$1,000 o | ntry For organizations | (10) that total more than \$1,000 for the year |
| (a) No. from Part I | (b) Purpose of gift | (c) Use of gift | (d) l | Description of how gift is held |
| | | | | |
| | | (e) Transfer of g | ift | |
| _ | Transferee's name, address, a | nd ZIP + 4 | Relationship o | of transferor to transferee |
| | | | | |
| (a) No. from Part I | (b) Purpose of gift | (c) Use of gift | (d) l | Description of how gift is held |
| | | | _ | |
| | | (e) Transfer of g | ft | |
| | Transferee's name, address, a | nd ZIP + 4 | Relationship o | of transferor to transferee |
| | | | | |
| (a) No. from Part I | (b) Purpose of gift | (c) Use of gift | (d) l | Description of how gift is held |
| | | | | |
| | | (e) Transfer of g | ft | |
| | Transferee's name, address, a | nd ZIP + 4 | Relationship o | of transferor to transferee |
| | | | | |
| (a) No. from Part I | (b) Purpose of gift | (c) Use of gift | (d) | Description of how gift is held |
| | | | | |
| } | | (e) Transfer of g | ift | |
| - | Transferee's name, address, a | nd ZIP + 4 | Relationship o | of transferor to transferee |
| | | | | |
| | | | | |

SCHEDULE C

(Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ► Go to www.irs.gov/Form990 for instructions and the latest information.

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (See separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (See separate instructions), then

Section 501(c)(4) (5) or (6) organizations: Complete Part III.

| OPERA AMERICA, INC. 20-3520577 | n number |
|--|-----------|
| | |
| Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization. | |
| 1 Provide a description of the organization's direct and indirect political campaign activities in Part IV. 2 Political campaign activity expenditures 3 Volunteer hours for political campaign activities | |
| Part I-B Complete if the organization is exempt under section 501(c)(3). | |
| 1 Enter the amount of any excise tax incurred by the organization under section 4955 | |
| 2 Enter the amount of any excise tax incurred by organization managers under section 4955 ▶\$ | |
| 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? | ☐ No |
| 4a Was a correction made? | ☐ No |
| b If "Yes," describe in Part IV. | |
| Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3). | |
| 1 Enter the amount directly expended by the filing organization for section 527 exempt function activities ▶\$ | |
| 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 | |
| exempt function activities | |
| 3 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, | |
| line 17b ▶ \$ | |
| 4 Did the filing organization file Form 1120-POL for this year? | └─ No |
| 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization to which the filing organization is to which the filing organization to which the filing organization is to which the section of t | |
| made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of politic contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund | |
| political action committee (PAC). If additional space is needed, provide information in Part IV. | OI a |
| | nalitical |
| (a) Name (b) Address (c) EIN (d) Amount paid from (e) Amount of filing organization's contributions rec | • |
| funds. If none, enter -0 promptly and | directly |
| delivered to a political organ | |
| If none, ent | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2020

LHA

032041 12-02-20

| Par | Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)). | | | | | | |
|-------------------------------|---|--------------|-------------------------|---|-------------------------|--|------------------------------------|
| A CI | neck if the filing organiza | tion belon | gs to an affi | liated group (and list in | Part IV each affiliated | group member's nam | e, address, EIN, |
| | expenses, and shar | e of exces | s lobbying (| expenditures). | | | |
| B C | neck 🕨 🔲 if the filing organiza | tion check | ed box A ar | nd "limited control" pro | visions apply. | | _ |
| | | | oying Expe eans amou | nditures ınts paid or incurred.) | | (a) Filing organization's totals | (b) Affiliated group totals |
| 1a | Total lobbying expenditures to influ | ience publ | ic opinion (| grassroots lobbying) | | | |
| b | Total lobbying expenditures to influ | ience a leg | islative boo | dy (direct lobbying) | | | |
| С | Total lobbying expenditures (add li | nes 1a and | l 1b) | | | | |
| d | Other exempt purpose expenditure | es | | | | | |
| е | Total exempt purpose expenditure | s (add line: | s 1c and 1d |) | | | |
| f | Lobbying nontaxable amount. Ente | er the amo | unt from the | e following table in both | n columns. | | |
| | If the amount on line 1e, column (a) o | r (b) is: | The lob | bying nontaxable am | ount is: | | |
| | Not over \$500,000 | | 20% of | the amount on line 1e. | | | |
| | Over \$500,000 but not over \$1,000 | 0,000 | \$100,00 | 00 plus 15% of the exc | ess over \$500,000. | | |
| | Over \$1,000,000 but not over \$1,5 | 00,000 | \$175,00 | 00 plus 10% of the exc | ess over \$1,000,000. | | |
| | Over \$1,500,000 but not over \$17, | 000,000 | \$225,00 | 00 plus 5% of the exces | ss over \$1,500,000. | | |
| | Over \$17,000,000 | | \$1,000, | 000. | | | |
| | | | | | | | |
| g | Grassroots nontaxable amount (en | ter 25% of | line 1f) | | | | |
| h | Subtract line 1g from line 1a. If zero | o or less, e | nter -0 | | | | |
| | Subtract line 1f from line 1c. If zero | | | | | | |
| j | If there is an amount other than zer | ro on eithe | r line 1h or | line 1i, did the organiza | ation file Form 4720 | ŗ | |
| | reporting section 4911 tax for this | year? | | | | | Yes No |
| | (Some organizations th | | a section 5 | eraging Period Under 01(h) election do not l ate instructions for lir | nave to complete all o | of the five columns be | elow. |
| | | Lobi | ying Expe | nditures During 4-Yea | r Averaging Period | | |
| | Calendar year (or fiscal year beginning in) | (a) | 2017 | (b) 2018 | (c) 2019 | (d) 2020 | (e) Total |
| | Lobbying nontaxable amount | | | | | | |
| | Lobbying ceiling amount (150% of line 2a, column(e)) | | | | | | |
| c Total lobbying expenditures | | | | | | | |
| | Grassroots nontaxable amount | | | | | | |
| | Grassroots ceiling amount (150% of line 2d, column (e)) | | | | | | |
| f | Grassroots lobbying expenditures | | | | | | |

Schedule C (Form 990 or 990-EZ) 2020

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

| For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description | | (a) | | (b) | |
|---|---|-----------------|----------------|-----------|---------|
| | e lobbying activity. | Yes | No | Amo | ount |
| 1 | During the year, did the filing organization attempt to influence foreign, national, state, or local legislation, including any attempt to influence public opinion on a legislative matter | | | | |
| _ | or referendum, through the use of: | | х | | |
| | Volunteers? Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? | х | Α | | |
| | Media advertisements? | | Х | | |
| | Mailings to members, legislators, or the public? | | Х | | |
| | Publications, or published or broadcast statements? | | Х | | |
| | Grants to other organizations for lobbying purposes? | | Х | | |
| q | Direct contact with legislators, their staffs, government officials, or a legislative body? | Х | | | 10,109. |
| - | Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? | | Х | | · |
| i | Other activities? | | Х | | |
| i | Total. Add lines 1c through 1i | | | | 10,109. |
| | Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? | | Х | | |
| | If "Yes," enter the amount of any tax incurred under section 4912 | | | | |
| | If "Yes," enter the amount of any tax incurred by organization managers under section 4912 | | | | |
| | If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? | | | | |
| Par | t III-A Complete if the organization is exempt under section 501(c)(4), sectio 501(c)(6). | n 501(c)(| 5), or sec | tion | |
| | | | | Yes | No |
| 4 | Were substantially all (90% or more) dues received nondeductible by members? | | 1 | | |
| 1 2 | Did the organization make only in-house lobbying expenditures of \$2,000 or less? | | | | |
| _ | Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carry over lobbying and political campaign activity expenditures from the | | | | |
| 3 Par | t III-B Complete if the organization is exempt under section 501(c)(4), section | | | tion | |
| | 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." | | | | 3, is |
| 1 | Dues, assessments and similar amounts from members | | 1 | | |
| 2 | Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic | | | | |
| _ | expenses for which the section 527(f) tax was paid). | cai | | | |
| _ | | | 2a | | |
| | • | | | | |
| | Carryover from last year | | | | |
| c | | | ا ـ ا | | |
| 3 | | | 3 | | |
| 4 | If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exc | | | | |
| | does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and p | Olltical | 4 | | |
| _ | expenditure next year? Taxable amount of lobbying and political expenditures (See instructions) | | 4 | | |
| 5 Par | | | 5 | | |
| | | liot\: Dort II | Λ lines 1 s | ad 2 (Saa | |
| | de the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group actions); and Part II-B, line 1. Also, complete this part for any additional information. | iisi), rait ii- | A, III les i a | Iu 2 (366 | |
| | ULIONS), AND PARTIPD, line 1. Also, complete this part for any additional information. II-B, LINE 1, LOBBYING ACTIVITIES: | | | | |
| | TI D, DIND I, DODDING NOTIVITIES. | | | | |
| ADDI | TIONAL INFORMATION | | | | |
| OPER | A AMERICA EMPLOYS A PART-TIME GOVERNMENT AFFAIRS DIRECTOR, WHO IS A | | | | |
| REGI | STERED LOBBYIST, BASED IN WASHINGTON, D.C. ADDITIONALLY, OPERA | | | | |
| AMER | ICA IS A FOUNDING MEMBER OF THE PERFORMING ARTS ALLIANCE, A | | | | |
| LOBB | YING ORGANIZATION BASED IN WASHINGTON, D.C. OPERA AMERICA'S | | | | |

Schedule C (Form 990 or 990-EZ) 2020

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Inspection

Name of the organization

Employer identification number OPERA AMERICA INC 20-3520577

| Pai | t I Organizations Maintaining Donor Advised | Funds or Other Similar Funds | or Accounts. Complete if the |
|-----|---|---|---|
| | organization answered "Yes" on Form 990, Part IV, line | | |
| | | (a) Donor advised funds | (b) Funds and other accounts |
| 1 | Total number at end of year | | |
| 2 | Aggregate value of contributions to (during year) | | |
| 3 | Aggregate value of grants from (during year) | | |
| 4 | Aggregate value at end of year | | |
| 5 | Did the organization inform all donors and donor advisors in wi | riting that the assets held in donor advise | ed funds |
| | are the organization's property, subject to the organization's ex | xclusive legal control? | Yes No |
| 6 | Did the organization inform all grantees, donors, and donor adv | visors in writing that grant funds can be u | used only |
| | for charitable purposes and not for the benefit of the donor or | donor advisor, or for any other purpose of | conferring |
| | | | |
| Pai | t II Conservation Easements. Complete if the orga | anization answered "Yes" on Form 990, F | Part IV, line 7. |
| 1 | Purpose(s) of conservation easements held by the organization | n (check all that apply). | |
| | Preservation of land for public use (for example, recreation | on or education) Preservation of | a historically important land area |
| | Protection of natural habitat | Preservation of | a certified historic structure |
| | Preservation of open space | | |
| 2 | Complete lines 2a through 2d if the organization held a qualifie | ed conservation contribution in the form of | of a conservation easement on the last |
| | day of the tax year. | | Held at the End of the Tax Year |
| а | Total number of conservation easements | | 2a |
| b | Total acreage restricted by conservation easements | | 2b |
| С | Number of conservation easements on a certified historic struc | | |
| d | Number of conservation easements included in (c) acquired aff | | |
| | listed in the National Register | | |
| 3 | Number of conservation easements modified, transferred, release | ased, extinguished, or terminated by the | organization during the tax |
| | year ▶ | | |
| 4 | Number of states where property subject to conservation ease | <u> </u> | |
| 5 | Does the organization have a written policy regarding the period | | |
| | violations, and enforcement of the conservation easements it h | | |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting, ha | andling of violations, and enforcing cons | ervation easements during the year |
| _ | <u> </u> | | |
| 7 | Amount of expenses incurred in monitoring, inspecting, handling | ng of violations, and enforcing conservat | ion easements during the year |
| _ | > \$ | | \/ 4\/\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\ |
| 8 | Does each conservation easement reported on line 2(d) above | , , | |
| • | and section 170(h)(4)(B)(ii)? | | |
| 9 | In Part XIII, describe how the organization reports conservation | • | |
| | balance sheet, and include, if applicable, the text of the footno | te to the organization's imancial stateme | ints that describes the |
| Pai | organization's accounting for conservation easements. t III Organizations Maintaining Collections of A | Art. Historical Treasures. or Otl | her Similar Assets. |
| | Complete if the organization answered "Yes" on Form 9 | · | |
| 12 | If the organization elected, as permitted under FASB ASC 958, | | nd halance sheet works |
| ıu | of art, historical treasures, or other similar assets held for publi | • | |
| | service, provide in Part XIII the text of the footnote to its finance | | • |
| h | If the organization elected, as permitted under FASB ASC 958, | | |
| | art, historical treasures, or other similar assets held for public e | • | |
| | provide the following amounts relating to these items: | | 5.a55 6. pasilo 66. 1.66, |
| | (i) Revenue included on Form 990, Part VIII, line 1 | | > \$ |
| | | | |
| 2 | If the organization received or held works of art, historical treas | | |
| _ | the following amounts required to be reported under FASB AS | • | J . , F · · - · |
| а | Revenue included on Form 990, Part VIII, line 1 | _ | > \$ |
| | Assets included in Form 990, Part X | | |
| | For Paperwork Reduction Act Notice, see the Instructions 1 | | Schedule D (Form 990) 2020 |

032051 12-01-20

| е | Other expenditures for facilities | | | |
|---|--|----------------------|-------------------------|------------|
| | and programs | 587,423. | 575,713. | |
| f | Administrative expenses | | | |
| g | End of year balance | 14,592,018. | 12,440,410. | 12, |
| 2 | Provide the estimated percentage of the curr | ent year end balance | e (line 1g, column (a)) |) held as: |
| а | Board designated or quasi-endowment | 1.1192 | _% | |
| | | | | |

OPERA AMERICA, INC.

to be sold to raise funds rather than to be maintained as part of the organization's collection?

Ending balance

(a) Current year

12,440,410.

2,478,331.

260,700.

Schedule D (Form 990) 2020

h

С

Part IV

collection items (check all that apply):

Preservation for future generations

reported an amount on Form 990, Part X, line 21.

If "Yes," explain the arrangement in Part XIII and complete the following table:

Public exhibition

Scholarly research

Distributions during the year

1a Beginning of year balance

Grants or scholarships

b Permanent endowment

Term endowment

Contributions

Net investment earnings, gains, and losses

The percentages on lines 2a, 2b, and 2c should equal 100%.

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization (i) Unrelated organizations (ii) Related organizations

b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R?

| | Yes | No |
|------------|-----|----|
| 3a(i) | | Х |
| 3a(ii) | | Х |
| 3b | | |

Describe in Part XIII the intended uses of the organization's endowment funds.

22.0730 %

Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a, See Form 990, Part X, line 10.

| Description of property | (a) Cost or other basis (investment) | (b) Cost or other basis (other) | (c) Accumulated depreciation | (d) Book value |
|---|--------------------------------------|---------------------------------|------------------------------|----------------|
| 1a Land | | | | |
| b Buildings | | | | |
| c Leasehold improvements | | 5,348,019. | 2,297,795. | 3,050,224. |
| d Equipment | | | | |
| e Other | | 1,084,577. | 1,043,244. | 41,333. |
| Total. Add lines 1a through 1e. (Column (d) must equa | 3,091,557. | | | |

Schedule D (Form 990) 2020

Loan or exchange program

Other

(b) Prior year

12,802,052.

20,800,

193,271.

12,771,004.

7,924.

| Complete if the organization answered "Yes" | | | |
|--|----------------------------|--|--------------------------|
| (a) Description of security or category (including name of security) | (b) Book value | (c) Method of valuation: Cost or | end-of-year market value |
| 1) Financial derivatives | | | |
| 2) Closely held equity interests | | | |
| 3) Other | | | |
| (A) | | | |
| (B) | | | |
| (C) | | | |
| (D) | | | |
| (E) | | | |
| (F) | | | |
| (G) | | | |
| (H) | | | |
| otal. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) | | | |
| Part VIII Investments - Program Related. | | | |
| Complete if the organization answered "Yes" | on Form 990, Part IV, line | 11c. See Form 990, Part X, line 13. | |
| (a) Description of investment | (b) Book value | (c) Method of valuation: Cost or | end-of-year market value |
| (1) | | | |
| (2) | | | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) Part IX Other Assets. | | | |
| Complete if the organization answered "Yes" | | 11d. See Form 990, Part X, line 15. | |
| (a) | Description | | (b) Book value |
| (1) | | | |
| (2) | | | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| otal. (Column (b) must equal Form 990, Part X, col. (B) line | 15.) | | > |
| Complete if the organization answered "Yes" | on Form 990, Part IV, line | 11e or 11f. See Form 990, Part X, line | 25 |
| (a) Description of liability | | | (b) Book value |
| (1) Federal income taxes | | | |
| (2) DEFERRED RENT | | | 1,641,362 |
| (3) | | | , , |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| 1541 | | | 1 |
| otal. (Column (b) must equal Form 990. Part X, col. (B) line | 2-1 | | 1,641,362 |

032053 12-01-20

Schedule D (Form 990) 2020

| Sche | dule D (Form 990) 2020 OPERA AMERICA, INC. | | | 20-3520577 | Page 4 |
|----------|---|-----------------|------------------------|---|---------------------------------------|
| Par | t XI Reconciliation of Revenue per Audited Financial Stateme | nts With R | evenue per Ret | turn. | |
| | Complete if the organization answered "Yes" on Form 990, Part IV, line 12a. | | | | |
| 1 | Total revenue, gains, and other support per audited financial statements | | | 1 | 7,864,991. |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | | | | |
| а | Net unrealized gains (losses) on investments | 2a | 1,692,831. | | |
| b | Donated services and use of facilities | | | | |
| С | Recoveries of prior year grants | | | | |
| d | Other (Describe in Part XIII.) | 1 1 | | | |
| е | Add lines 2a through 2d | | | 2e | 1,692,831. |
| 3 | Subtract line 2e from line 1 | | | 3 | 6,172,160. |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | | | · · · · · · · · · · · · · · · · · · · |
| a | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | 131,644. | | |
| b | Other (Describe in Part XIII.) | | , | | |
| | Add lines 4a and 4b | | | 4c | 131,644. |
| 5 | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I. line 12.) | | | 5 | 6,303,804. |
| | t XII Reconciliation of Expenses per Audited Financial Stateme | ents With I | Expenses per R | | 7 7 7 7 7 7 7 7 7 |
| | Complete if the organization answered "Yes" on Form 990, Part IV, line 12a. | | | | |
| 1 | T. I | | | 1 | 5,682,090. |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: | | | | -,, |
| | · | 20 | | | |
| a | Donated services and use of facilities | | | | |
| b | Prior year adjustments | | | | |
| С. | Other losses | | 3,561. | | |
| d | Other (Describe in Part XIII.) | | | | 2 561 |
| _ | Add lines 2a through 2d | | | 2e | 3,561. |
| 3 | Subtract line 2e from line 1 | | | 3 | 5,678,529. |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | 1 . 1 | 121 644 | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | | 131,644. | | |
| | Other (Describe in Part XIII.) | 4b | | | |
| С | Add lines 4a and 4b | | | 4c | 131,644. |
| 5 Pai | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) t XIII Supplemental Information. | | | 5 | 5,810,173. |
| Provi | de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part | IV. lines 1b a | nd 2b: Part V. line 4: | : Part X. line 2: F | Part XI. |
| | 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any addi | • | | , | are 70, |
| | and is, and i arrin, into 24 and is. Those complete the part to provide any addi | icional impormi | | | |
| | | | | | |
| PART | V, LINE 4: | | | | |
| | • | | | | |
| THE | ORGANIZATION'S ENDOWMENT CONSISTS OF VARIOUS DONOR-RESTRICTED | FUNDS, | | | |
| | | • | | | |
| AND | A BOARD-DESIGNATED FUND ESTABLISHED FOR THE PURPOSES OF FUNDIN | NG THE | | | |
| | | | | | |
| NATI | ONAL OPERA CENTER AND FOR ARTISTIC PROGRAMS. | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| PART | X, LINE 2: | | | | |
| | • | | | | |
| THE | ORGANIZATION FOLLOWS THE PROVISIONS OF THE FASB'S ASC TOPIC 74 | 10, | | | |
| | | • | | | |
| INCO | ME TAXES, RELATING TO ACCOUNTING AND REPORTING FOR UNCERTAINTY | Y IN | | | |
| | • | | | | |
| INCO | ME TAXES. THE ORGANIZATION IS SUBJECT TO POTENTIAL UNRELATED E | BUSINESS | | | |
| | | | | | |
| INCO | INCOME TAXES RELATING TO ITS ADVERTISING AND RENTAL INCOME ACTIVITIES. | | | | |
| | | | | | |
| HOWE | VER, BECAUSE OF THE ORGANIZATION'S GENERAL NOT-FOR-PROFIT STATE | TUS, ASC | | | |
| | | | | | |
| TOPI | C 740 HAS NOT HAD, AND IS NOT EXPECTED TO HAVE, A MATERIAL IMP | PACT ON | | | |
| | | | | Cabadula D (Ca | 000\ 0000 |

SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for the latest information.

2020
Open to Public Inspection

| Name of the organization | | | | | | | Employer identification number |
|--|---------------------|------------------------------------|--------------------------|-----------------------------------|---|---------------------------------------|---------------------------------------|
| OPERA AMERICA | • | | | | | | 20-3520577 |
| Part I General Information on Grants a | | | | | | | |
| 1 Does the organization maintain records | | | | | | | |
| criteria used to award the grants or assis | | | | | | | Yes No |
| 2 Describe in Part IV the organization's pro | | | | | | | |
| Part II Grants and Other Assistance to | = | | | | anization answered "\ | es" on Form 990, Part | : IV, line 21, for any |
| recipient that received more than S | | 1 | 1 ' | | (f) Method of | 1 () 5 | T 435 |
| Name and address of organization or government | (b) EIN | (c) IRC section (if applicable) | (d) Amount of cash grant | (e) Amount of non-cash assistance | valuation (book, FMV, appraisal, other) | (g) Description of noncash assistance | (h) Purpose of grant or assistance |
| AMERICAN LYRIC THEATER | | | | | | | |
| 410 W. 42ND ST. | | | | | | | |
| NEW YORK, NY 10036 | 20-2990023 | 501(C)(3) | 10,000. | 0. | | | INNOVATIONS |
| , | | | | | | | |
| CENTER FOR CONTEMPORARY OPERA | | | | | | | |
| 475 PARK AVE. SOUTH, 21ST FL. | | | | | | | |
| NEW YORK, NY 10016 | 11-2625093 | 501(C)(3) | 10,000. | 0. | | | INNOVATIONS |
| GLIMMERGLASS FESTIVAL PO BOX 191 COOPERSTOWN, NY 13326 | 16-1053970 | 501(C)(3) | 75,000. | 0. | | | INNOVATIONS |
| , | | | , | | | | |
| MICHIGAN OPERA THEATRE 1526 BROADWAY ST. | | | | | | | |
| DETROIT, MI 48226 | 38-2052726 | 501(C)(3) | 100,000. | 0. | | | INNOVATIONS |
| OPERA OMAHA 1850 FARNAM ST. | | | | | | | |
| OMAHA, NE 68102 | 47-6032795 | 501(C)(3) | 75,000. | 0. | | | INNOVATIONS |
| OPERA SARATOGA 19 ROOSEVELT DRIVE, STE. 215 SARATOGA SPRINGS, NY 12866 | 13-2505803 | 501(C)(3) | 17,880. | 0. | | | INNOVATIONS |
| 2 Enter total number of section 501(c)(3) a | • | 1 | ne line 1 table | | | • | 27. |
| 3 Enter total number of other organization: | • | | ····· | | ······ | | 0. |
| LHA For Paperwork Reduction Act Notice | , see the Instructi | ons for Form 990. | | | | | Schedule I (Form 990) 2020 |

Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.) (a) Name and address of (b) EIN (c) IRC section (d) Amount of (e) Amount of (f) Method of (g) Description of (h) Purpose of grant organization or government if applicable cash grant valuation non-cash assistance or assistance non-cash (book, FMV, assistance appraisal, other) PORTLAND OPERA 211 SE CARUTHERS PORTLAND, OR 97214 93-6034321 501(C)(3) 75,000 0. INNOVATIONS SAN DIEGO OPERA 233 A ST., #500 SAN DIEGO, CA 92101 95-6044429 501(C)(3) 75,000 0. TNNOVATIONS THE IN SERIES 1835 14TH ST., NW WASHINGTON, DC 20009 52-1193830 501(C)(3) 10,000 0. INNOVATIONS ANCHORAGE OPERA 1507 SPAR AVE 51-0175124 501(C)(3) ANCHORAGE, AK 99501 35,000, 0. NEXT STAGE KNOXVILLE OPERA 612 EAST DEPOT AVE 62-1015262 501(C)(3) KNOXVILLE, TN 37917 0. NEXT STAGE 30,000. LOS ANGELES OPERA 135 NORTH GRAND AVENUE LOS ANGELES, CA 90012 95-2096402 501(C)(3) 0. NEXT STAGE 20,000, MICHIGAN OPERA THEATRE 1526 BROADWAY ST. 38-2052726 501(C)(3) 0. NEXT STAGE DETROIT, MI 48226 40,000. ODYSSEY OPERA 376 WASHINGTON STREET, STE 101 MALDEN, MA 02148 46-2717193 501(C)(3) 35,000. 0. NEXT STAGE OPERA PARALLELE 44 PAGE ST., STE. 400 SAN FRANCISCO, CA 94102 72-1584393 501(C)(3) 40,000. 0. NEXT STAGE

Page 1

Schedule I (Form 990)

| Part II Continuation of Grants and Other | Assistance to Dor | nestic Organizations | and Domestic Go | vernments (Sche | edule I (Form 990), Pa | rt II.) | 1 |
|--|-------------------|-------------------------------|--------------------------|-----------------------------------|--|--|---------------------------------------|
| (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| OPERA SARATOGA | | | | | | | |
| 19 ROOSEVELT DRIVE, STE. 215 | | | | | | | |
| SARATOGA SPRINGS, NY 12866 | 13-2505803 | 501(C)(3) | 35,000. | 0. | | | NEXT STAGE |
| THE IN SERIES | | | | | | | |
| 1835 14TH ST., NW | | | | | | | |
| WASHINGTON, DC 20009 | 52-1193830 | 501(C)(3) | 15,000. | 0. | | | NEXT STAGE |
| ANCHORAGE OPERA | | | | | | | |
| 1507 SPAR AVE | | | | | | | |
| ANCHORAGE, AK 99501 | 51-0175124 | 501(C)(3) | 23,300. | 0. | | | CIVIC PRACTICE |
| | | | | | | | |
| BALTIMORE CONCERT OPERA | | | | | | | |
| 11 WEST MOUNT VERNON PL, STE. 307 | 06 4001545 | F01/G1/21 | 02.200 | | | | ATTITA DD ATTAT |
| BALTIMORE, MD 21201 | 26-4201545 | 501(C)(3) | 23,300. | 0. | | | CIVIC PRACTICE |
| CINCINNATI OPERA | | | | | | | |
| 1243 ELM STREET | | | | | | | |
| CINCINNATI, OH 45202 | 31-0549044 | 501(C)(3) | 23,300. | 0. | | | CIVIC PRACTICE |
| LOS ANGELES OPERA | | | | | | | |
| 135 NORTH GRAND AVENUE | | | | | | | |
| LOS ANGELES, CA 90012 | 95-2096402 | 501(C)(3) | 23,300. | 0. | | | CIVIC PRACTICE |
| | | | | | | | |
| OPERA CULTURA | | | | | | | |
| 1271 WASHINGTON, AVE., #462 | 46 4222027 | E01/G\/2\ | 17 000 | _ | | | CIVIC DDACMICE |
| SAN LEANDRO, CA 94577 | 46-4332937 | 201(C)(2) | 17,000. | 0. | | | CIVIC PRACTICE |
| OPERA PARALLELE | | | | | | | |
| 44 PAGE ST., STE. 400 | | | | | | | |
| SAN FRANCISCO, CA 94102 | 72-1584393 | 501(C)(3) | 23,300. | 0. | | | CIVIC PRACTICE |
| OPERA SARATOGA | | | | | | | |
| 19 ROOSEVELT DRIVE, STE. 215 | | | | | | | |
| SARATOGA SPRINGS, NY 12866 | 13-2505803 | 501(C)(3) | 23,300. | 0. | | | CIVIC PRACTICE |

Page 1

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.) (a) Name and address of (b) EIN (c) IRC section (d) Amount of (e) Amount of (f) Method of (g) Description of (h) Purpose of grant organization or government non-cash assistance or assistance if applicable cash grant non-cash valuation (book, FMV, assistance appraisal, other) WHITE SNAKE PROJECTS 280 LEE STREET BROOKLINE, MA 02445 26-2176762 501(C)(3) 23,300. 0. CIVIC PRACTICE MICHIGAN OPERA THEATRE 1526 BROADWAY ST. OPERA GRANTS FOR FEMALE DETROIT, MI 48226 38-2052726 501(C)(3) 10,000 0. CONDUCTORS & DIRECTORS HOUSTON GRAND OPERA 510 PRESTON ST. OPERA GRANTS FOR FEMALE HOUSTON, TX 77002 74-6016764 501(C)(3) 10,000. 0. CONDUCTORS & DIRECTORS

Page 1

OPERA AMERICA, INC.

Schedule I (Form 990)

Schedule I (Form 990) 2020 OPERA AMERICA, INC. 20-3520577 Page 2

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.

| (a) Type of grant or assistance | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of non- cash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of noncash assistance |
|--|--------------------------|--------------------------|---------------------------------------|---|---------------------------------------|
| | | | | | |
| COMPOSER/LIBRETTISTS GRANTS | 13 | 162,002. | 0. | | |
| | | , | | | |
| DIRECTOR/DESIGNER SHOWCASE | 4 | 8,000. | 0. | | |
| | | | | | |
| NEW WORKS EXPLORATION GRANTS | 18 | 9,000. | 0. | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| Part IV Supplemental Information. Provide the information re | equired in Part I, lin | e 2; Part III, column | (b); and any other ad | Iditional information. | |
| PART I, LINE 2: | | | | | |
| MONITORING OF GRANTS: | | | | | |
| THE ORGANIZATION REQUIRES WRITTEN PROPOSALS FOR R | EQUESTS OF GRA | NTS FOR | | | |
| ARTISTIC PROGRAMS. THE GRANT REQUESTS ARE REVIEWE | | | | | |
| PUBLISHED GRANT GUIDELINES AND ARE APPROVED BY AN | | | | | |
| | INDELENDENT I | ANEE OF | | | |
| INDUSTRY REPRESENTATIVES. | | | | | |

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

► Complete if the organization answered "Yes" on Form 990, Part IV, line 23. Attach to Form 990. ► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Internal Revenue Service Name of the organization

Department of the Treasury

Employer identification number OPERA AMERICA, INC. 20-3520577 **Questions Regarding Compensation**

| | | | Yes | No |
|------------|--|----|-----|----|
| 1 a | Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, | | | |
| | Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. | | | |
| | First-class or charter travel Housing allowance or residence for personal use | | | |
| | Travel for companions Payments for business use of personal residence | | | |
| | Tax indemnification and gross-up payments Health or social club dues or initiation fees | | | |
| | Discretionary spending account Personal services (such as maid, chauffeur, chef) | | | |
| | | | | |
| b | If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or | | | |
| | reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain | 1b | | |
| 2 | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, | | | |
| | trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a? | 2 | | |
| | | | | |
| 3 | Indicate which, if any, of the following the organization used to establish the compensation of the organization's | | | |
| | CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to | | | |
| | establish compensation of the CEO/Executive Director, but explain in Part III. | | | |
| | Compensation committee X Written employment contract | | | |
| | Independent compensation consultant X Compensation survey or study | | | |
| | Form 990 of other organizations X Approval by the board or compensation committee | | | |
| | | | | |
| 4 | During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing | | | |
| | organization or a related organization: | | | |
| а | Receive a severance payment or change-of-control payment? | 4a | | х |
| b | Participate in or receive payment from a supplemental nonqualified retirement plan? | 4b | Х | |
| | Participate in or receive payment from an equity-based compensation arrangement? | 4c | | Х |
| | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. | | | |
| | | | | |
| | Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. | | | |
| 5 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation | | | |
| | contingent on the revenues of: | | | |
| а | The organization? | 5a | | Х |
| b | Any related organization? | 5b | | Х |
| | If "Yes" on line 5a or 5b, describe in Part III. | | | |
| 6 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation | | | |
| | contingent on the net earnings of: | | | |
| а | The organization? | 6a | | Х |
| b | Any related organization? | 6b | | Х |
| | If "Yes" on line 6a or 6b, describe in Part III. | | | |
| 7 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments | | | |
| | not described on lines 5 and 6? If "Yes," describe in Part III | 7 | Х | |
| 8 | Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the | | | |
| | initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III | 8 | | х |
| 9 | If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in | | | |
| | Regulations section 53.4958-6(c)? | 9 | | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2020

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| | (B) Breakdown of | W-2 and/or 1099-MI | SC compensation | (C) Retirement and other deferred | (D) Nontaxable benefits | (E) Total of columns (B)(i)-(D) | (F) Compensation in column (B) | |
|--------------------|------------------|--------------------------|-------------------------------------|---|-------------------------|------------------------------------|--------------------------------|---|
| (A) Name and Title | | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | compensation | Derients | (6)(1)-(0) | reported as deferred on prior Form 990 |
| (1) MARC A. SCORCA | (i) | 244,750. | 0. | 0. | 68,752. | 10,979. | 324,481. | 0. |
| PRESIDENT & CEO | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (i) (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
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| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |

Page 2

Schedule J (Form 990) 2020

| Part III Supplemental Information |
|--|
| Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information. |
| PART I, LINE 4B AND 6A: |
| THE ORGANIZATION HAS A 457(B) PLAN FOR CERTAIN EMPLOYEES. THE PLAN WILL |
| HAVE EMPLOYEE CONTRIBUTIONS BUT THERE WILL BE NO CONTRIBUTIONS MADE BY |
| THE EMPLOYER. DURING THE FISCAL YEAR 2017 THE ORGANIZATION ESTABLISHED |
| A 457(F) PLAN FOR CERTAIN EMPLOYEES. THE ASSETS OF THE PLAN ARE |
| RETAINED BY THE ORGANIZATION AND ARE PAYABLE ONLY UPON FULFILLMENT OF A |
| CONTRACTUAL TERM OF SERVICE. CONTRIBUTION AMOUNTS, IF ANY, ARE |
| DETERMINED BY THE BOARD OF DIRECTORS ON AN ANNUAL BASIS. NET EARNINGS |
| IS ONE OF THE FACTORS USED WHEN MAKING THIS DETERMINATION. |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |

SCHEDULE 0

(Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

Go to www.irs.gov/Form990 for the latest information.

Department of the Treasury Internal Revenue Service

Name of the organization

Employer identification number

| OPERA AMERICA, INC. | 20-3520577 |
|---|------------|
| FORM 990, PAGE 1, PART I, QUESTION 5, AND PART V, QUESTION 2A | |
| OPERA AMERICA CURRENTLY EMPLOYS 41 INDIVIDUALS. PAYROLL AND BENEFITS | |
| ARE PROCESSED THROUGH A PROFESSIONAL EMPLOYER ORGANIZATION (PEO) WHICH | |
| FILES THE FORM W-3 ON OPERA AMERICA'S BEHALF UNDER THE PEO'S FEDERAL | |
| EIN#. THEREFORE OPERA AMERICA DOES NOT FILE A FORM W-3. | |
| FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: | |
| OPERA AMERICA WAS FOUNDED TO: (I) PROMOTE GROWTH AND EXPANSION OF THE | |
| OPERATIC ART FORM; (II) FOSTER AND IMPROVE THE EDUCATION, TRAINING AND | |
| DEVELOPMENT OF OPERATIC COMPOSERS, SINGERS AND ALLIED TALENT (III) | |
| ASSIST IN DEVELOPING RESIDENT PROFESSIONAL OPERA COMPANIES THROUGH | |
| COOPERATIVE ARTISTIC AND MANAGEMENT SERVICES TO ITS MEMBERSHIP; (IV) | |
| ENCOURAGE AND ASSIST IN THE IMPROVEMENT OF QUALITY OF OPERATIC | |
| PRESENTATION; AND (V) ENCOURAGE GREATER APPRECIATION AND ENJOYMENT OF | |
| OPERA BY ALL SEGMENTS OF SOCIETY. | |
| | |
| FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS: | |
| PROFESSIONAL DEVELOPMENT PROGRAMS OFFER TOOLS AND ADVICE FOR SINGERS TO | |
| HONE THEIR SKILLS AND FURTHER THEIR CAREERS. | |
| FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES: | |
| INFORMATION SERVICES/PUBLICATIONS | |
| EXPENSES \$ 504,360. INCLUDING GRANTS OF \$ 0. REVENUE \$ 1,250. | |
| ANNUAL CONFERENCE | |
| EXPENSES \$ 336 524 INCLUDING GRANTS OF \$ 250 REVENUE \$ 78 507 | |

Schedule O (Form 990 or 990-EZ) 2020

| Name of the organization OPERA AMERICA, INC. | Employer identification number 20-3520577 |
|---|---|
| | · |
| MEMBERSHIP SERVICES | |
| EXPENSES \$ 188,920. INCLUDING GRANTS OF \$ 0. REVENUE \$ 21,345. | |
| PUBLIC RELATIONS/MARKETING | |
| EXPENSES \$ 245,714. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0. | |
| EDUCATION AND ARTIST DEVELOPMENT | |
| EXPENSES \$ 224,070. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0. | |
| PUBLIC AFFAIRS | |
| EXPENSES \$ 63,434. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0. | |
| FORM 990, PART VI, SECTION A, LINE 6: | |
| THE MEMBERS OF OPERA AMERICA SHALL CONSIST OF THOSE OPERA COMPANIES WHICH, | |
| IN ADDITION TO MEETING EACH OF THE REQUIREMENTS AS TO ELIGIBILITY SET FORTH | |
| IN THE BY-LAWS, SHALL BE ELECTED TO MEMBERSHIP IN OPERA AMERICA UPON AN | |
| AFFIRMATIVE VOTE OF NOT LESS THAN TWO-THIRDS OF THE BOARD OF DIRECTORS. | |
| FORM 990, PART VI, SECTION A, LINE 7A: | |
| MEMBERS, ELECTION OF MEMBERS, AND DECISIONS OF THE GOVERNING BODY: | |
| A MAJORITY OF THE DIRECTORS IN OFFICE SHALL BE NECESSARY TO CONSTITUTE A | |
| QUORUM FOR THE TRANSACTION OF BUSINESS, AND THE ACT OF A MAJORITY OF THE | |
| DIRECTORS PRESENT AT A MEETING, AT WHICH A QUORUM IS PRESENT, SHALL BE THE | |
| ACT OF THE BOARD OF DIRECTORS. IF ALL THE DIRECTORS SHALL SEVERALLY OR | |
| COLLECTIVELY CONSENT IN WRITING TO ANY ACTION TO BE TAKEN BY THE | |
| ORGANIZATION, SUCH ACTION SHALL BE AS VALID A CORPORATE ACTION AS THOUGH IT | |
| HAD BEEN AUTHORIZED AT A MEETING OF THE BOARD OF DIRECTORS. VACANCIES ON | NA |

| Schedule O (Form 990 or 990-EZ) 2020 | Page 2 |
|---|---|
| Name of the organization OPERA AMERICA, INC. | Employer identification number 20-3520577 |
| THE BOARD OF DIRECTORS, RESULTING FROM EITHER RESIGNATION, DEATH, | |
| INCAPACITY OR REMOVAL, MAY BE FILLED BY A MAJORITY OF THE REMAINING MEMBERS | |
| OF THE BOARD AT ANY MEETING. | |
| FORM 990, PART VI, SECTION B, LINE 11B: | |
| REVIEW OF FORM 990: | |
| PRIOR TO ITS ELECTRONIC FILING, A PUBLIC DISCLOSURE DRAFT OF FORM 990 IS | |
| EMAILED TO THE MEMBERS OF THE FINANCE SUB-COMMITTEE AS AUTHORIZED BY THE | |
| BOARD OF DIRECTORS, FOR REVIEW AND COMMENT. UPON SATISFACTORY REVIEW, THE | _ |
| FILING OF THE FINAL FORM 990 IS AUTHORIZED BY THE SUB-COMMITTEE. | |
| FORM 990, PART VI, SECTION B, LINE 12C: | |
| CONFLICT OF INTEREST POLICY: | |
| ALL BOARD MEMBERS AND OFFICERS ARE REQUIRED TO SIGN A CONFLICT OF INTEREST | |
| POLICY AT THE BEGINNING OF THEIR TERM. THERE IS AN ANNUAL ANNOUNCEMENT AT A | |
| DESIGNATED BOARD MEETING REGARDING THE NECESSITY TO REPORT ANY SUBSEQUENT | |
| OR POTENTIAL CONFLICTS OF INTEREST IMMEDIATELY TO THE APPROPRIATE BOARD | |
| OFFICERS. | |
| FORM 990, PART VI, SECTION B, LINE 15: | |
| DETERMINATION OF COMPENSATION OF KEY EMPLOYEES: | |
| THE COMPENSATION OF THE PRESIDENT/CEO IS REVIEWED BY THE OFFICERS OF OPERA | |
| AMERICA'S BOARD OF DIRECTORS. ANOTHER BOARD MEMBER, NOT AN OFFICER, IS | |
| RESPONSIBLE FOR ENSURING THAT A COMPARATIVE ANALYSIS OF OTHER NATIONAL ARTS | |
| SERVICE ORGANIZATIONS' CEO SALARIES IS USED AS A POINT OF COMPARISON. ALSO | _ |
| USED FOR REFERENCE, IS A STUDY OF OPERA COMPANY CEO SALARIES. A REPORT | _ |
| CONCLUDING THE REASONABLENESS OF COMPARABILITY IS PRESENTED IN EXECUTIVE | |
| SESSION AND THEN TO THE FULL BOARD OF DIRECTORS FOR APPROVAL. THE | |

CLIENT COPY

EXTENSION ATTACHED PUBLIC DISCLOSURE COPY

| Form | 990-T | E | Exempt Organization Business Income Tax Retur | 'n | OMB No. 1545-0047 |
|---------------------|---|---------------|---|-------------------|--|
| | | | (and proxy tax under section 6033(e)) | | 0000 |
| | | For cal | endar year 2020 or other tax year beginning JUL 1, 2020 , and ending JUN 30, 2021 | | 2020 |
| Departr Internal | ment of the Treasury Revenue Service | • | ► Go to www.irs.gov/Form990T for instructions and the latest information. Do not enter SSN numbers on this form as it may be made public if your organization is a 501(c)(| 3). | Open to Public Inspection for 501(c)(3) Organizations Only |
| Α | Check box if address changed. | | Name of organization (Check box if name changed and see instructions.) | DEmp | oloyer identification number |
| B Ex | empt under section | Print | OPERA AMERICA, INC. | | 20-3520577 |
| X | 501(c)(3) 408(e) 220(e) | or Type | Number, street, and room or suite no. If a P.O. box, see instructions. 330 SEVENTH AVENUE | | up exemption number instructions) |
| | 408A 530(a) 529(a) 529S | | City or town, state or province, country, and ZIP or foreign postal code NEW YORK, NY 10001 | F _ | Check box if |
| | | | ok value of all assets at end of year > 23,751,155. | | an amended return. |
| G C | heck organization | type 🕨 | X 501(c) corporation 501(c) trust 401(a) trust Other trust | Applica | able reinsurance entity |
| H C | check if filing only to | o > | Claim credit from Form 8941 Claim a refund shown on Form 2439 | | |
| <u> </u> | heck if a 501(c)(3) | organiz | ation filing a consolidated return with a 501(c)(2) titleholding corporation | <u></u> | <u></u> |
| J E | nter the number of | attach | ed Schedules A (Form 990-T) | | |
| | | | e corporation a subsidiary in an affiliated group or a parent-subsidiary controlled group? d identifying number of the parent corporation. | | Yes X No |
| LT | he books are in car | re of | SUSAN SCHULTZ Telephone number | 212-79 | 96-8620 |
| Par | t I Total Unr | elate | d Business Taxable Income | | |
| 1 | Total of unrelated | busines | ss taxable income computed from all unrelated trades or businesses (see | | |
| | instructions) | | | 1 | -349. |
| 2 | Reserved | | | 2 | |
| 3 | Add lines 1 and 2 | | | 3 | -349. |
| 4 | Charitable contrib | utions (| see instructions for limitation rules) | . 4 | 0. |
| 5 | Total unrelated bu | siness | taxable income before net operating losses. Subtract line 4 from line 3 | . 5 | -349. |
| 6 | Deduction for net | operati | ng loss. See instructions | . 6 | |
| 7 | Total of unrelated | busines | ss taxable income before specific deduction and section 199A deduction. | | |
| | Subtract line 6 from | m line 5 | j | 7 | -349. |
| 8 | Specific deduction | n (genei | ally \$1,000, but see instructions for exceptions) | . 8 | 1,000. |
| 9 | Trusts. Section 19 | 99A ded | duction. See instructions | . 9 | |
| 10 | Total deductions | . Add lii | nes 8 and 9 | 10 | 1,000. |
| 11 | Unrelated busine | ss taxa | ble income. Subtract line 10 from line 7. If line 10 is greater than line 7, | | |
| | enter zero | | | 11 | 0. |
| Par | t II Tax Com | | | | |
| 1 | Organizations tax | kable a | s corporations. Multiply Part I, line 11 by 21% (0.21) | ▶ <u>1</u> | 0. |
| 2 | Trusts taxable at | trust ra | ates. See instructions for tax computation. Income tax on the amount on | | |
| | Part I, line 11 from | n: | Tax rate schedule or Schedule D (Form 1041) | ▶ 2 | |
| 3 | Proxy tax. See ins | structio | ns | ▶ 3 | |
| 4 | Other tax amounts | s. See ii | nstructions | . 4 | |
| 5 | Alternative minimu | ım tax (| trusts only) | . 5 | |
| 6 | • | | cility income. See instructions | . 6 | |
| 7 | Total. Add lines 3 | throug | n 6 to line 1 or 2, whichever applies | . 7 | 0. |
| LHA | For Paperwork F | Reduct | on Act Notice, see instructions. | | Form 990-T (2020) |

023701 02-02-21

Form **8868**

(Rev. January 2020)

Department of the Treasury Internal Revenue Service

Application for Automatic Extension of Time To File an **Exempt Organization Return**

File a separate application for each return. ► Go to www.irs.gov/Form8868 for the latest information. OMB No. 1545-0047

Electronic filing (e-file). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic

| iling of this f | form, visit www.irs.gov/e-file-providers/e-file-f | or-charities | -and-non-profits. | | | | | | |
|---|--|--|--|--------------------------------|------------------|--------------|--|--|--|
| Automatic | 6-Month Extension of Time. Only subm | it original | (no copies needed). | | | | | | |
| - | ons required to file an income tax return othe rm 7004 to request an extension of time to fi | | · | 0-C filers), partnerships, RE | EMICs, an | d trusts | | | |
| Гуре or | Name of exempt organization or other filer, see in | structions. | | Taxpayer identification number | on number (TIN) | | | | |
| orint | OPERA AMERICA, INC. | | | 20-3520577 | 20577 | | | | |
| lue by the ue date for | Number, street, and room or suite no. If a P.O. box | x, see instruc | ctions. | | | | | | |
| iling your | 330 SEVENTH AVENUE | | | | | | | | |
| eturn. See nstructions. | City, town or post office, state, and ZIP code. For NEW YORK, NY 10001 | a foreign ad | dress, see instructions. | | | | | | |
| Enter the Re | turn Code for the return that this application | is for (file | a separate application fo | or each return) | | 0 7 | | | |
| Application | | Return | Application | | | Return | | | |
| s For | Form 000 F7 | Code | Is For | ion) | | Code | | | |
| | Form 990-EZ | 01 02 | Form 990-T (corporat Form 1041-A | ion) | | 07 08 | | | |
| Form 990-BL Form 4720 (individual) | | | Form 4720 (other tha | n individual) | | 09 | | | |
| Form 990-PF | , | 03 04 | Form 5227 | | 10 | | | | |
| | (sec. 401(a) or 408(a) trust) | 05 | Form 6069 | | | 11 | | | |
| | (trust other than above) | 06 | | | | 12 | | | |
| Telephone If the orga If this is foor the whole | anization does not have an office or place of le group, check this box e names and TINs of all members the extension as a group and the state of the group. | I business ir ur digit Gro f it is for pa | Fax No. ▶ 212 79 the United States, checoup Exemption Number (| ck this box | | s is | | | |
| 1 I reque | st an automatic 6-month extension of time ur | ntil | 05/16, 20 | 22 , to file the exempt or | ganizatio | n return | | | |
| ▶ X2 If the tax | organization named above. The extension is calendar year 20 or tax year beginning 07/ | <u>01</u> , 20 <u>20</u> | o, and ending | | <u>21</u> . | | | | |
| | hange in accounting period | 00 T 470 | 2 0000 1 1 | tantatina tan lasa sa | T | | | | |
| | application is for Forms 990-BL, 990-PF, 99 undable credits. See instructions. | 90-1, 4/20 | o, or buby, enter the | = | | 0 | | | |
| | application is for Forms 990-PF, 990-T, | 4720, o | r 6069, enter any re | | \$ | 0. | | | |
| | ted tax payments made. Include any prior yea | | | | \$ | 0. | | | |
| | e due. Subtract line 3b from line 3a. Include onic Federal Tax Payment System). See instru- | | ent with this form, if re- | quired, by using EFTPS 3c | . • | 0. | | | |
| | are going to make an electronic funds withdrawal | | it) with this Form 8868, se | | - | | | | |
| nstructions. | and gaining to make an electronic rando withdrawa | . , | , | | | | | | |
| | ct and Paperwork Reduction Act Notice, see instr | uctions. | | For | m 8868 (I | Rev. 1-2020) | | | |

| Form 9 | 90-1 (2 | , | | | | | F | age 2 |
|---------|----------|---|-----------|-----------------------|----------|---------------------|-------------|-------|
| Part | III T | Tax and Payments | | | | | | |
| 1a | Foreig | gn tax credit (corporations attach Form 1118; trusts attach Form 1116) | 1a | | | | | |
| b | Other | credits (see instructions) | 1b | | | | | |
| С | Gener | ral business credit. Attach Form 3800 (see instructions) | 1c | | | | | |
| d | | t for prior year minimum tax (attach Form 8801 or 8827) | | | | | | |
| е | | credits. Add lines 1a through 1d | | | 10 | • | | |
| 2 | | act line 1e from Part II, line 7 | | | | | | 0. |
| 3 | Other | taxes. Check if from: Form 4255 Form 8611 Form 86 | | | | | | |
| | | Other (attach statement) | | | з | | | |
| 4 | Total | tax. Add lines 2 and 3 (see instructions). | | | | | | |
| | | on 1294. Enter tax amount here | • | | 4 | | | 0. |
| 5 | 2020 | net 965 tax liability paid from Form 965-A or Form 965-B, Part II, column (k), line 4 | | | 5 | | | 0. |
| 6a | | ents: A 2019 overpayment credited to 2020 | 6a | | | | | |
| b | | estimated tax payments. Check if section 643(g) election applies | 6b | | | | | |
| С | | eposited with Form 8868 | 6c | | | | | |
| d | | gn organizations: Tax paid or withheld at source (see instructions) | 6d | | | | | |
| e | | up withholding (see instructions) | 6e | | | | | |
| f | | t for small employer health insurance premiums (attach Form 8941) | - | | | | | |
| g | | credits, adjustments, and payments: Form 2439 | | | | | | |
| ŭ | | Form 4136 Other Total ▶ | 6a | | | | | |
| 7 | Total | payments. Add lines 6a through 6g | | | 7 | | | |
| 8 | | | | ▶ □ | | | | |
| 9 | Tax d | | | > | ▶ 9 | | | |
| 10 | Overp | Dayment. If line 7 is larger than the total of lines 4, 5, and 8, enter amount overpai | | | ▶ 10 |) | | |
| 11 | | the amount of line 10 you want: Credited to 2021 estimated tax | | Refunded | ▶ 1· | ı | | |
| Part | IV S | Statements Regarding Certain Activities and Other Information | n (see | e instructions) | | | | |
| 1 | At any | y time during the 2020 calendar year, did the organization have an interest in or a | signatu | ure or other authorit | ty | | Yes | No |
| | over a | a financial account (bank, securities, or other) in a foreign country? If "Yes," the or | ganizat | tion may have to file | Э | | | |
| | FinCE | N Form 114, Report of Foreign Bank and Financial Accounts. If "Yes," enter the n | name of | f the foreign country | y | | | |
| | here | > | | | | | | Х |
| 2 | During | g the tax year, did the organization receive a distribution from, or was it the granto | or of, or | transferor to, a | | | | |
| | foreig | n trust? | | | | | | Х |
| | | s," see instructions for other forms the organization may have to file. | | | | | | |
| 3 | Enter | the amount of tax-exempt interest received or accrued during the tax year | | > \$ | | 0. | | |
| 4a | | | | | | | | Х |
| b | If 4a is | s "Yes," has the organization described the change on Form 990, 990-EZ, 990-PF | , or For | m 1128? If "No," | | | | |
| | | in in Part V | | | | | | |
| Part | V 5 | Supplemental Information | | | | | | |
| Provide | e the ex | xplanation required by Part IV, line 4b. Also, provide any other additional informati | on. See | e instructions. | | | | |
| | | | | | | | | |
| | | | | | | | | |
| O: | | nder penalties of perjury, I declare that I have examined this return, including accompanying schedules and sta rrect, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer | | | wledge a | nd belief, it is tr | ue, | |
| Sign | | | , | | May the | IRS discuss th | is return w | vith |
| Here | | ELECTRONICAL PRESIDENT | CEO | HTU | the prep | arer shown bel | ow (see | _ |
| | | Signature of officer | ۷۷ ر | /ПП | instruct | ons)? X | 'es | No |
| | | Print/Type preparer's name Preparer's signature Date | | Check | if F | PTIN | | |
| Paid | | WILLIAM EPSTEIN INTERNAL REVENUE SI | FR\ | // Cself- employe | ed | | | |
| Prepa | arer | | - I \ V | ICL | | P0130717 | | |
| _ | | Firm's name EISNER ADVISORY GROUP LLC | | Firm's EIN | ▶ | 87-1353 | 108 | |
| USE (| Only | | | THITTSEIN | | | | |
| USE (| Only | 733 THIRD AVENUE | | THINGEN | | 949-8700 | | |

Form **990-T** (2020)

| FOOTNOTES | STATEMENT | 1 |
|--|-----------|-------|
| IN THE PREVIOUS YEARS OPERA AMERICA REPORTED A NET OPERATING LOSS OF THE FOLLOWING: YEAR ENDED AMOUNT: | | |
| JUNE 30, 2019 | | 507. |
| JUNE 30, 2020 | | 761. |
| JUNE 30, 2021 | | 349. |
| TOTAL AVAILABLE FOR FUTURE USE | 1 | ,617. |

SCHEDULE A (Form 990-T)

Unrelated Business Taxable Income From an Unrelated Trade or Business

OMB No. 1545-0047

ENTITY

Department of the Treasury Internal Revenue Service

► Go to www.irs.gov/Form990T for instructions and the latest information.

▶ Do not enter SSN numbers on this form as it may be made public if your organization is a 501(c)(3).

501(c)(3) Organizations Only

| A Name of the organization OPERA AMERICA, INC. | | | | | B Employer identification number 20-3520577 | | | |
|--|--|-------------------|---------------------|------|---|--------|-----------|-------|
| <u>c</u> . | Unrelated business activity code (see instructions) > 541800 | D Sequence | 1 | of : | 1 | | | |
| <u>E [</u> | Describe the unrelated trade or business ADVERTISING | | | | | | | |
| Pa | TI Unrelated Trade or Business Income | | (A) Income | | (B) Expenses | | (C) Net | |
| 1 a | Gross receipts or sales | | | | | | | |
| b | Less returns and allowances c Balance ▶ | 1c | | | | | | |
| 2 | Cost of goods sold (Part III, line 8) | 2 | | | | | | |
| 3 | Gross profit. Subtract line 2 from line 1c | 3 | | | | | | |
| 4 a | Capital gain net income (attach Sch D (Form 1041 or Form | | | | | | | |
| | 1120)) (see instructions) | 4a | | | | | | |
| b | Net gain (loss) (Form 4797) (attach Form 4797) (see instructions) | 4b | | | | | | |
| С | Capital loss deduction for trusts | 4c | | | | | | |
| 5 | Income (loss) from a partnership or an S corporation (attach | | | | | | | |
| | statement) | 5 | | | | | | |
| 6 | Rent income (Part IV) | 6 | | _ | | | | |
| 7 | Unrelated debt-financed income (Part V) | 7 | | _ | | | | |
| 8 | Interest, annuities, royalties, and rents from a controlled | | | | | | | |
| | organization (Part VI) | 8 | | _ | | | | |
| 9 | Investment income of section 501(c)(7), (9), or (17) | | | | | | | |
| | organizations (Part VII) | 9 | | _ | | | | |
| 10 | Exploited exempt activity income (Part VIII) | 10 | | _ | | | | |
| 11 | Advertising income (Part IX) | 11 | 88,151 | ٠. | 88, | 250. | | -99. |
| 12 | Other income (see instructions; attach statement) | 12 | | | | | | |
| <u>13</u> | Total. Combine lines 3 through 12 | 13 | 88,151 | - • | 88, | 250. | | -99. |
| Pa | Deductions Not Taken Elsewhere (See instruct directly connected with the unrelated business in | | or limitations on o | dedu | ıctions) Dedu | ctions | s must be | |
| 1 | Compensation of officers, directors, and trustees (Part X) | | | | | 1 | | |
| 2 | Salaries and wages | | | | | 2 | | |
| 3 | Repairs and maintenance | | | | | 3 | | |
| 4 | Bad debts | | | | | 4 | | |
| 5 | Interest (attach statement) (see instructions) | | 5 | | | | | |
| 6 | Taxes and licenses | | | | | 6 | | 250. |
| 7 | Depreciation (attach Form 4562) (see instructions) | | | | | | | |
| 8 | Less depreciation claimed in Part III and elsewhere on return | | 8a | | | 8b | | |
| 9 | Depletion | | 9 | | | | | |
| 10 | Contributions to deferred compensation plans | | 10 | | | | | |
| 11 | Employee benefit programs | | 11 | | | | | |
| 12 | Excess exempt expenses (Part VIII) | | 12 | | | | | |
| 13 | Excess readership costs (Part IX) | | 13 | | | | | |
| 14 | Other deductions (attach statement) | | 14 15 | | | | | |
| 15 | • | | | | | | | 250. |
| 16 | Unrelated business income before net operating loss deduction. So | | | | | 16 | | 2 |
| | column (C) | | | | | | | -349. |
| 17 | | | | | | | | 0. |
| 18 | Unrelated business taxable income. Subtract line 17 from line 16 | | 18 | | -349. | | | |

LHA For Paperwork Reduction Act Notice, see instructions.

Schedule A (Form 990-T) 2020

| | ule A (Form 990-T) 2020 | | | | Page 2 |
|------|---|----------------------------|--------------------------|---------------|----------|
| Part | | hod of inventory valuation | on 🕨 | | |
| 1 | Inventory at beginning of year | | | 1 | |
| 2 | Purchases | | | | |
| 3 | Cost of labor | | | 3 | |
| 4 | Additional section 263A costs (attach statement) | 4 | | | |
| 5 | Other costs (attach statement) | | | | |
| 6 | Total. Add lines 1 through 5 | | | 6 | |
| 7 | Inventory at end of year | | | 7 | |
| 8 | Cost of goods sold. Subtract line 7 from line 6. Enter | here and in Part I, line 2 | | 8 | |
| 9 | Do the rules of section 263A (with respect to property | | | | Yes No |
| Part | IV Rent Income (From Real Property and | d Personal Propert | y Leased with Re | eal Property) | |
| 1 | Description of property (property street address, city, s | state, ZIP code). Check i | f a dual-use (see instru | ctions) | |
| | A | | | | |
| | В | | | | |
| | c 🗆 | | | | |
| | D | | | | |
| | | Α | В | С | D |
| 2 | Rent received or accrued | | | | _ |
| а | From personal property (if the percentage of | | | | |
| | rent for personal property is more than 10% | | | | |
| | but not more than 50%) | | | | |
| b | From real and personal property (if the | | | | |
| - | percentage of rent for personal property exceeds | | | | |
| | F00/ if the count is because on the country | | | | |
| С | Total rents received or accrued by property. | | | | |
| · | Add lines 2a and 2b, columns A through D | | | | |
| 4 | Deductions directly connected with the income in lines 2(a) and 2(b) (attach statement) | | | | |
| 5 | Total deductions. Add line 4 columns A through D. Er | nter here and on Part I, I | ine 6, column (B) | > | 0. |
| Part | V Unrelated Debt-Financed Income (s | ee instructions) | | | |
| 1 | Description of debt-financed property (street address, | city, state, ZIP code). Ch | neck if a dual-use (see | instructions) | |
| | A | | | | |
| | В 🔛 | | | | |
| | c | | | | |
| | D | | | | |
| | | Α | В | С | D |
| 2 | Gross income from or allocable to debt-financed | | | | |
| | property | | | | |
| 3 | Deductions directly connected with or allocable | | | | |
| | to debt-financed property | | | | |
| а | Straight line depreciation (attach statement) | | | | |
| b | Other deductions (attach statement) | | | | |
| С | Total deductions (add lines 3a and 3b, | | | | |
| | columns A through D) | | | | |
| 4 | Amount of average acquisition debt on or allocable | | | | _ |
| • | to delet Conservation of the desertion of the service of | | | | |
| 5 | Average adjusted basis of or allocable to debt- | | | | |
| 3 | | | | | |
| • | financed property (attach statement) | I I | 0/ | 0/ | 0/ |
| 6 | Divide line 4 by line 5 | | % | % | <u>%</u> |
| 7 | Gross income reportable. Multiply line 2 by line 6 | | . 1 12 7 . 1 | | 0. |
| 8 | Total gross income (add line 7, columns A through D) |). ∟nter here and on Pari | : i, line /, column (A) | > | |
| _ | | Т | T | Т | |
| 9 | Allocable deductions. Multiply line 3c by line 6 | | | (5) | |
| 10 | Total allocable deductions. Add line 9, columns A th | | | | |
| 11 | Total dividends-received deductions included in line | 9 10 | | | 0. |

Schedule A (Form 990-T) 2020

Page 3

| Part V | I Interest, Annu | iities, Ro | yalties, and Re | nts fror | n Control | ed Or | ganizations | s (s | ee instruct | ions) | | rage c |
|---------------|--|---------------|-----------------------------------|-------------------------------------|--|--|---|--------------------|--|--------------------|--------------|--|
| | | | | | | Е | xempt Contro | lled O | ganization | ıs | | |
| | Name of controlled organization | | 2. Employer identification number | | | al of specified nents made | 5. Part of column 4 that is included in the controlling organization's gross income | | in the aniza- | the connected with | | |
| (1) | | | | | | | | | | | | |
| (2) | | | | | | | | | | | | |
| (3) | | | | | | | | | | | | |
| (4) | | | | | | | | | | | | |
| | Favable Income | | | | Controlled Or | - | 1 | of ook | O | - 44 | Da | duations directly |
| 7. | 7. Taxable Income 8. Net unrelated income (loss) (see instructions) | | | 9. Total of specified payments made | | that is included in the controlling organization's gross income | | in the zation's | 11. Deductions direct connected with income in column 1 | | nnected with | |
| (1) | | | | | | | | | | | | |
| (2) | | | | | | | | | | | | |
| (3) | | | | | | | | | | | | |
| (4) | | | | | | | | | | | | |
| | | | | | | Add columns 5 and 10. Enter here and on Part I, line 8, column (A) | | | Add columns 6 and 11. Enter here and on Part I, line 8, column (B) | | | |
| Totals | | | | | | <u></u> | | | 0. | | | 0. |
| Part V | | | of a Section 50 | 1(c)(7), (| | | nization _{(s} | ee ins | ructions) | | | |
| | 1. Desc | cription of i | income | | 2. Amoul incom | | 3. Deduction directly connected (attach states | ected | 4. Set- (attach st | | ' | 5. Total deductions and set-asides (add cols 3 and 4) |
| (1) | | | | | | | | | | | | |
| (2) | | | | | | | | | | | | |
| (3) | | | | | | | | | | | | |
| (4) | | | | | Add amou column 2. here and or line 9, colu | Enter Part I, mn (A) | | | | | | Add amounts in column 5. Enter here and on Part I, line 9, column (B) |
| Totals Part V | III Evaloited E | vomnt A | ativity Income | ▶ | Than Adva | 0. | ı İncomo | | \ | | | 0. |
| | | | ctivity Income, | Juler I | man Auve | านธกฤ | y income (| see in | structions) | | | |
| | Description of exploite | | o from trade or busin | acco Ento | r hara and ar | Dort I | lina 10. aalumi | ٥ (٨) | | , | | |
| | Gross unrelated busing Expenses directly coni | | | | | | • | . , | | 2 | | |
| | 40 (0) | | | | | | | | | 3 | | |
| | let income (loss) from | | trade or business. S | | | | | | | l i | | |
| | ` | | | | | • | | | | 4 | | |
| | Gross income from act | | | | | | | | | 5 | | |
| | xpenses attributable | | | | | | | | | 6 | | |
| | xcess exempt expens | | | | | | | | | | | |
| 4 | . Enter here and on P | art II, line | 12 | | | | | | | 7 | | |

Schedule A (Form 990-T) 2020

| Part | IX Advertising Income | | | | g |
|---------|--|-------------------------------|---------------------|-----------------|--------------------|
| 1 | Name(s) of periodical(s). Check box if reporting tw | o or more periodicals on a co | onsolidated basis. | | |
| | В | | | | |
| | с | | | | |
| | D | | | | |
| Enter a | amounts for each periodical listed above in the corre | esponding column. | | | |
| | | A | В | С | D |
| 2 | Gross advertising income | | | | |
| | Add columns A through D. Enter here and on Part | I, line 11, column (A) | | > | 88,151. |
| а | | 00 250 | | 1 | |
| 3 | Direct advertising costs by periodical | | | | 88,250. |
| а | Add columns A through D. Enter here and on Part | : I, line 11, column (B) | | > | 00,230. |
| 4 | Advertising gain (loss). Subtract line 3 from line | | | | |
| • | 2. For any column in line 4 showing a gain, | | | | |
| | complete lines 5 through 8. For any column in | | | | |
| | line 4 showing a loss or zero, do not complete | | | | |
| | lines 5 through 7, and enter zero on line 8 | -99. | | | |
| 5 | Readership costs | | | | |
| 6 | Circulation income | | | | |
| 7 | Excess readership costs. If line 6 is less than | | | | |
| | line 5, subtract line 6 from line 5. If line 5 is less | | | | |
| | than line 6, enter zero | | | | |
| 8 | Excess readership costs allowed as a | | | | |
| | deduction. For each column showing a gain on | | | | |
| | line 4, enter the lesser of line 4 or line 7 | | | | |
| а | Add line 8, columns A through D. Enter the greate | | | | 0. |
| Part | X Compensation of Officers, Direct | ors, and Trustees (so | e instructions) | ······ | • • • |
| 1 3.1 0 | , , , , , , , , , , , , , , , , , , , | (30 | C III Struction (3) | 3. Percentage | 4. Compensation |
| | 1. Name | 2. Title | | of time devoted | attributable to |
| | | | | to business | unrelated business |
| (1) | | | | % | |
| (2) | | | | % | |
| (3) | | | | % | |
| (4) | | | | % | |
| | | | | | |
| | Enter here and on Part II, line 1 | | | | 0. |
| Part | XI Supplemental Information (see ins | structions) | | | |
| | | | | | |
| | | | | | |
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